

BACKING OUR CUSTOMERS



Half-Yearly Financial Results
For the six months ended
30 June 2022

AIB Group plc



Forward looking statement

This document contains certain forward looking statements with respect to the financial condition, results of operations and business of AIB Group and certain of the plans and objectives of the Group. These forward looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward looking statements sometimes use words such as 'aim', 'anticipate', 'target', 'expect', 'estimate', 'intend', 'plan', 'goal', 'believe', 'may', 'could', 'will', 'seek', 'continue', 'should', 'assume', or other words of similar meaning. Examples of forward looking statements include, among others, statements regarding the Group's future financial position, capital structure, Government shareholding in the Group, income growth, loan losses, business strategy, projected costs, capital ratios, estimates of capital expenditures, and plans and objectives for future operations. Because such statements are inherently subject to risks and uncertainties, actual results may differ materially from those expressed or implied by such forward looking information. By their nature, forward looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied by these forward looking statements. These are set out in Principal risks on pages 28 to 30 of the Annual Financial Report 2021 and updated on page 37 of the Half-Yearly Financial Report 2022. In addition to matters relating to the Group's business, future performance will be impacted by the direct and indirect impacts of the COVID-19 pandemic, the direct and indirect consequences of the Russia-Ukraine War on European and global macroeconomic conditions, the impact of higher inflation on customer sentiment and by Irish, UK and wider European and global economic and financial market considerations. Any forward looking statements made by or on behalf of the Group speak only as of the date they are made. The Group cautions that the list of important factors on pages 28 to 30 of the Annual Financial Report 2021 is not exhaustive. Investors and others should carefully consider the foregoing factors and other uncertainties and events when making an investment decision based on any forward looking statement.

Figures presented in the presentation may be subject to rounding and thereby differ to the Half-Yearly Financial Report 2022.



H1 2022 Highlights

Supporting our customers as the Irish economy remains resilient

- Irish economic growth of 4-5% expected in 2022, c. 4% expected in 2023 and 2024
- New lending up 20% to €5.4bn; Green lending €1.3bn representing 23%; >200k new accounts opened

Strong profitability underpinned by robust capital base

- PBT: €537m driven by momentum in income and ECL writeback
- CET1: 15.3%; +90bps organic capital generation; c. -130bps impact for the Ulster Bank (UB) corporate and commercial loans

Delivering on our strategy

- UB corporate and commercial loan book migration underway; agreed acquisition of UB tracker mortgages
- Implementing transformation plan to future proof our business model and reduce costs by c. €230m

Closing out legacy items

- €0.4bn portfolio sale in H1 effectively resolves legacy NPEs; NPE ratio at end June: 4.2%, legacy NPEs: 0.6%
- Conclusion of CBI's enforcement actions regarding tracker mortgages

Sustainability leader

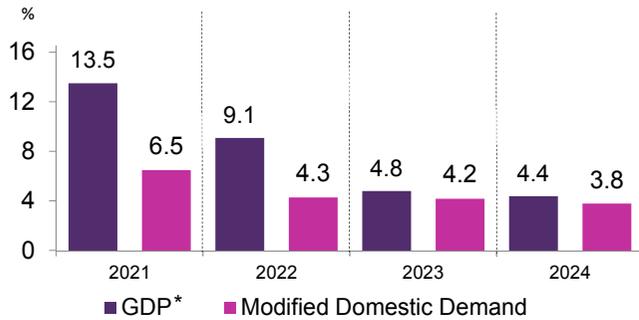
- Science-based targets set for 75% of lending portfolio; issuance of inaugural social bond and 3rd green bond
- Sustainalytics improved ESG rating; top 5% ranking at 44 out of 1,001 Banks



Open and resilient Irish economy

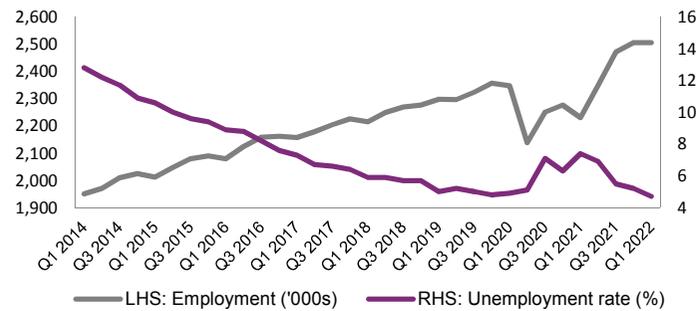
Supported by favourable demographics, low unemployment, low leverage and high deposits

Strong growth forecast for 2022-24 despite clear headwinds



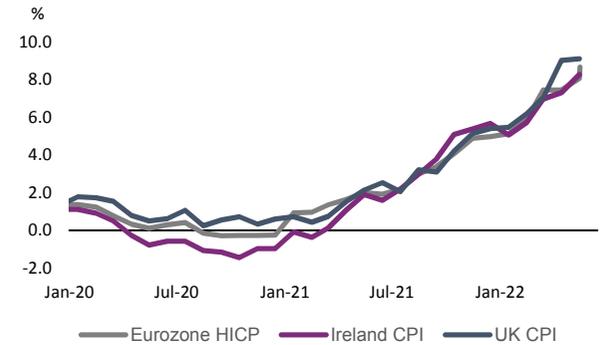
Source: CBI 'Quarterly Bulletin Q3 2022'

Employment levels rise sharply while unemployment falls



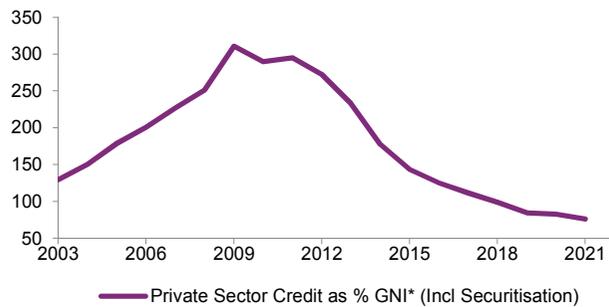
Source: CSO

Inflation increases in Ireland in-line with elsewhere



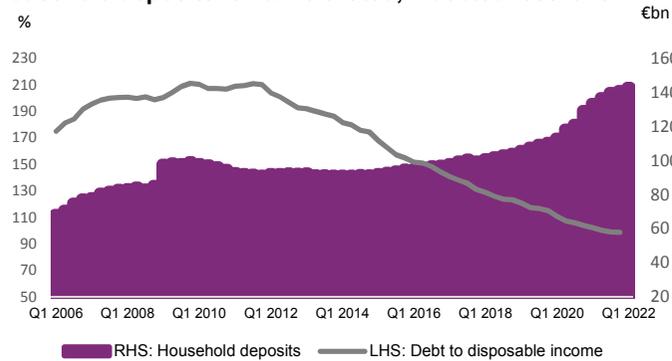
Source: CSO, ONS, EuroStat

Private Sector Credit as % GNI continues to decline



Source: CBI, CSO

Household deposits remain elevated, indebtedness falls



Source: CSO, Central Bank, AIB ERU

PMIs remain consistent with growth but trending lower



Source: S&P Global via Refinitiv Datastream

* GDP can be distorted due to the impact of multi-national sector in Ireland.



Delivering on our strategic priorities

Halfway through three-year plan

2 Dec 2020

Plan to accelerate strategy through transformation

H1 2022

- ✓ Legacy items
- ✓ Cost-savings plan
- ✓ Customer product gaps
- ✓ Organic & inorganic growth
- ✓ Customer recruitment

Underpinned by modern technology & guided by Sustainability agenda

2023

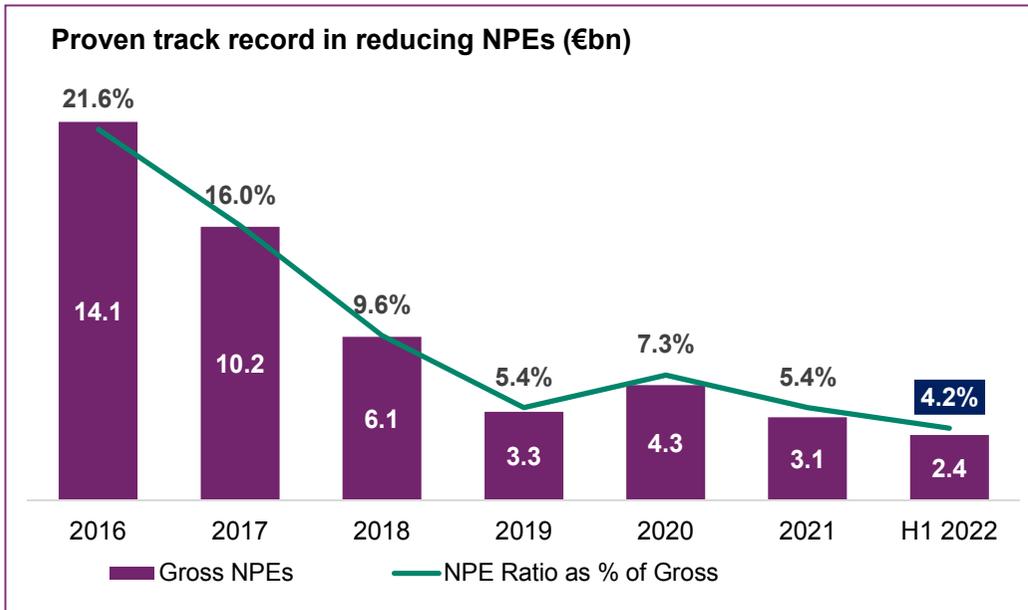
Reshaped business delivering sustainable returns





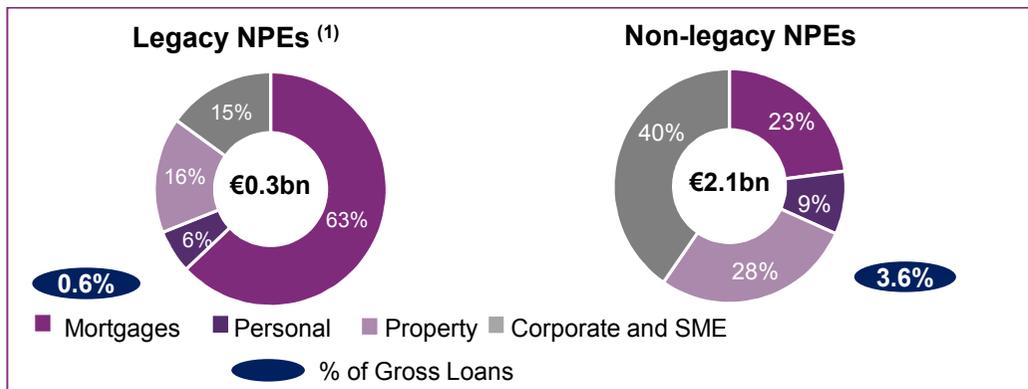
Closing out legacy issues

Key milestone passed with a clear path to c. 3% by 2023



NPEs 4.2% of gross loans; on track to meet c. 3% target by 2023

- Track record of resolving NPEs
 - 80% reduction in five years to €2.4bn or 4.2%
- Legacy NPEs effectively addressed
 - H1 €0.4bn portfolio sale
 - June 22: €0.3bn or 0.6% of gross loans
- Non-legacy NPEs were primarily impacted by COVID-19 restrictions
 - Good signs of self-cure and/or recovery
- Progressing to c. 3% target by 2023 delivering:
 - Balance sheet resilience with lower risk profile
 - Lever for cost reduction and lower calendar provisioning



(1) Exposures that entered into default prior to 31 Dec 2018 are classified as legacy

Tracker mortgage examination

- Conclusion of CBI's enforcement investigation
- Agreed to pay fine of €96.7m
 - €70m provision previously taken
- Brings the CBI's investigation into tracker mortgages at AIB to a close



Focus on c. €230m cost-savings plan against inflationary backdrop

Continued progress notwithstanding changing market dynamics and need for agility as two banks exit

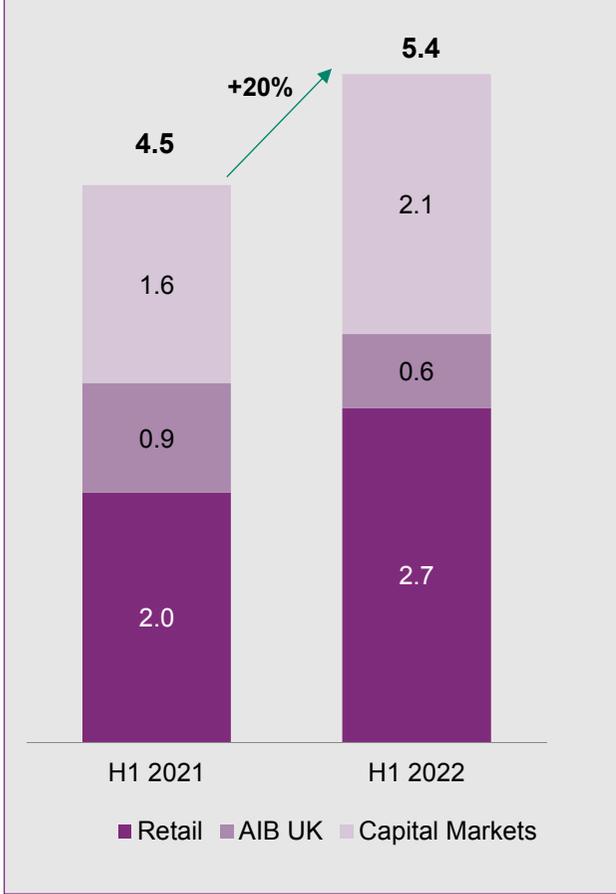
		Progress in H1 2022	Project Status	Annual Savings
	Refocused network	An Post: Enhanced long-standing agreement to expand “AIB at An Post” across c. 920 locations to complement our branch network model Digital: Delivered new range of digital account opening solutions during H1 2022		€65m
	End-to-end credit	Enterprise Credit: Strong progress being made on customer, staff and core banking system changes, with phased delivery underway. Rollout of future target operating model to commence in H2 2022		€35m
	Future of work	Dublin Head Offices: Revised footprint; 3 office exits in total, one relocation announced Hybrid working model: Centred on average of 2 days per week in office	Complete	€15m
	Change delivery	Insourcing: Over 350 digital, data and change specialist roles now filled		€15m
	AIB UK	UK Transformation programme successfully concluded	Complete	€35m
	Legacy / Simplification	Portfolio sales: Legacy NPEs effectively addressed; Headcount in FSG workout unit halved since 2017 Zero Based Budgeting: New cost management methodology embedded		€65m



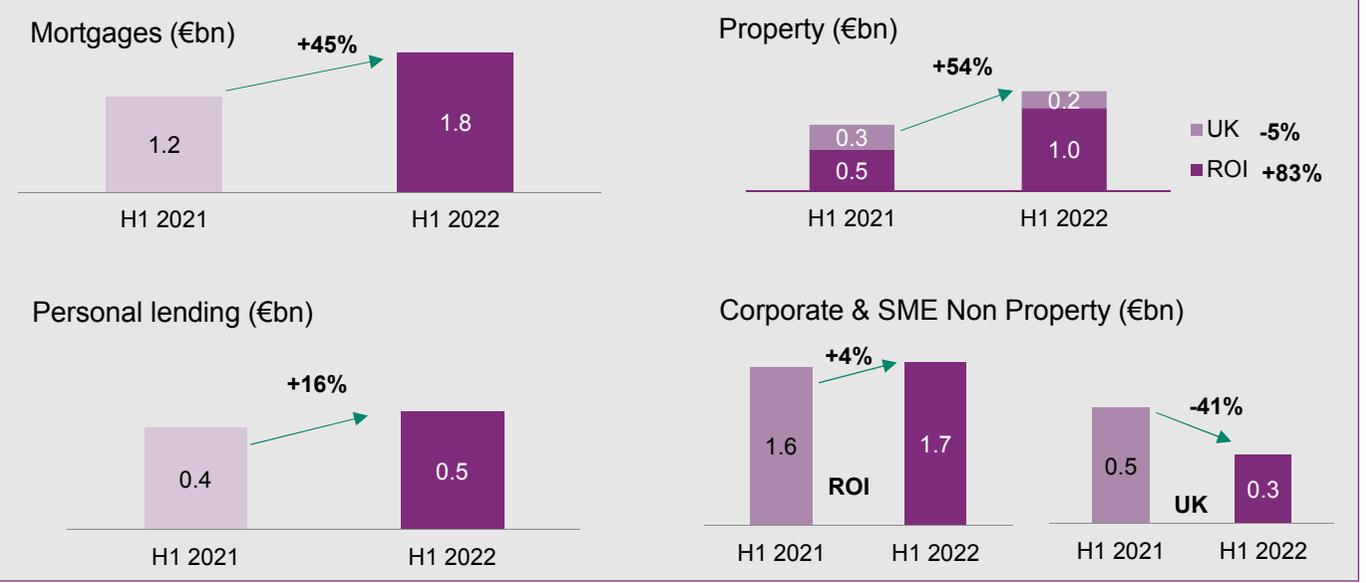
Organic growth - new lending of €5.4bn in H1 2022

20% increase in new lending; leading market shares

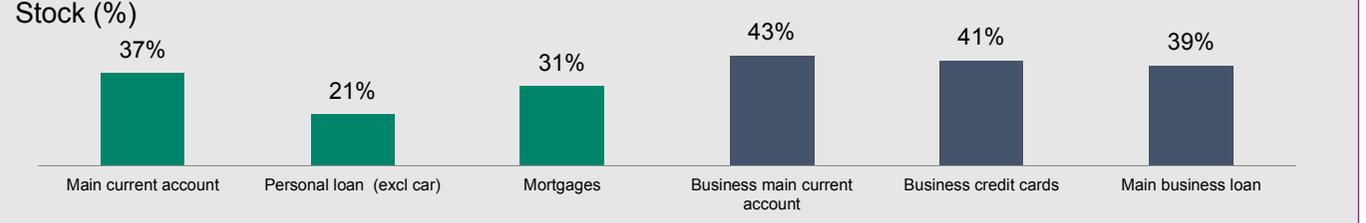
ROI driving strong new lending growth
Drawdowns (€bn)



New lending across asset classes*



Leading market shares in key segments



Mortgage new lending flow based on BPFi industry drawdown data to end June 2022
Source: Ipsos MRBI Personal Finance Market Pulse Q2 2022; Ipsos MRBI Retail SME and Large Mediums Financial Market Monitor 2022 on behalf of AIB

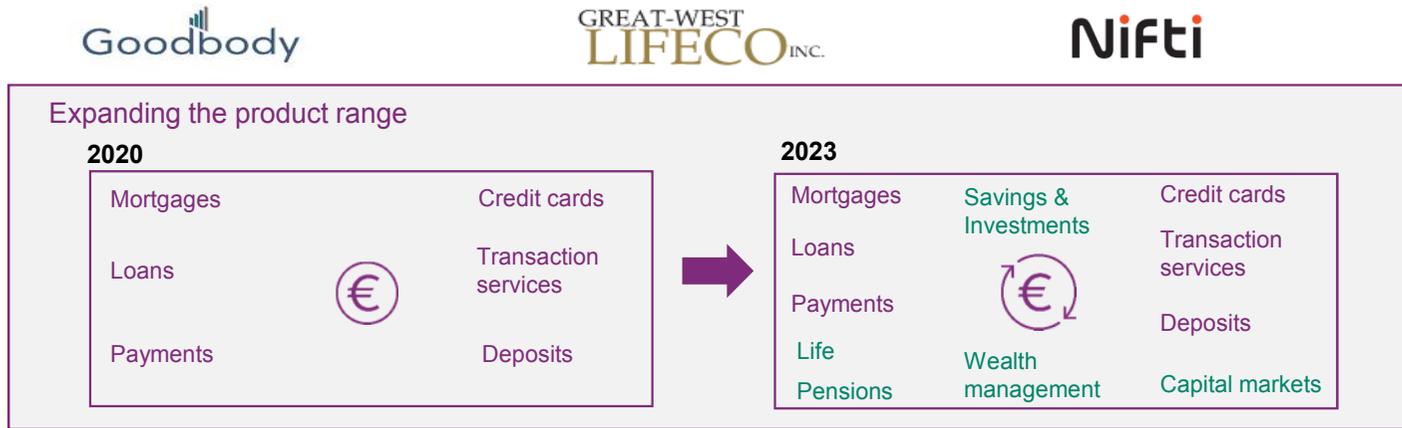
*Includes UK



M&A helping to fill product gaps and provide growth opportunities

Leading financial services provider

Acquisitions and joint ventures significantly enhance our wealth management, investments and capital markets propositions



Ulster Bank loan book acquisitions provide earnings-accretive loan book growth opportunities

Ulster Bank

Corporate & Commercial loans

- €3.7bn loan book, c. 5,000 customers
- Migration underway following CCPC approval
- €180m loans transferred by end June
- Staff transfers commenced
- Completion expected Q1 2023
- Price at discount at 97.63% of par value

Positions AIB as #1 corporate bank in Ireland

Performing tracker mortgage portfolio

- €5.7bn loan book; c 47,000 customers
- Awaiting regulatory approval
- Cost-effective, third party servicing
- Transfer of economic interest in H2 2022
- Priced at discount at 95.15% of par value

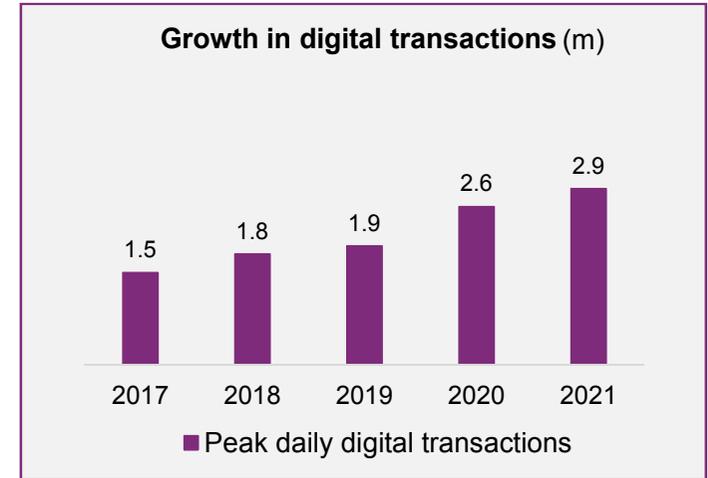
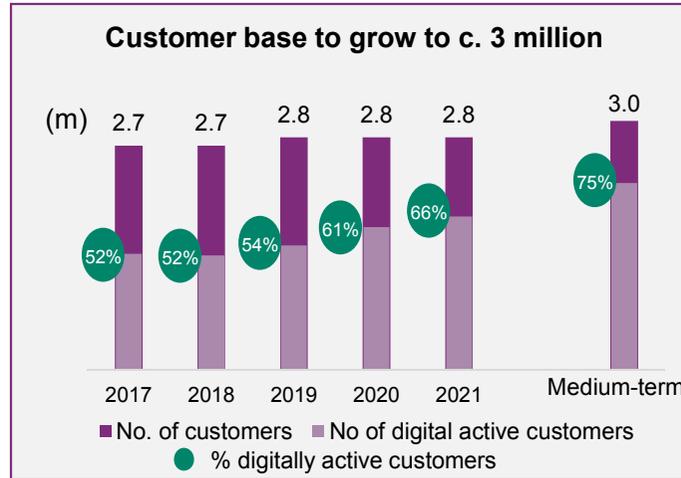
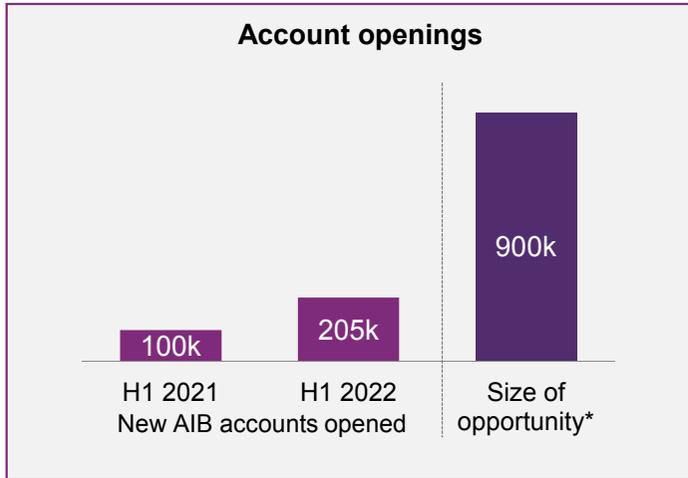
Confirms AIB as #1 mortgage provider in Ireland





Changing banking landscape provides unique opportunity

Growing our customer base with increased digital adoption



Onboarding new customers



- c. 900k retail accounts to relocate due to two banks exiting
- c. 205k accounts opened YTD , a 110% increase since the start of 2022
- 11k accounts being opened weekly on average (v avg. 5k per week in 2021)
- Hiring up to 700 temporary staff to support onboarding

Supporting all customers



- Branches in 95% of the exiting banks' locations
- Enhanced 'AIB at An Post'; 920 Post Offices
 - Personal: €1,500 cash withdrawal daily and up to €5,000 weekly lodgement
 - Business: €50,000 lodgement

Leading digital solutions



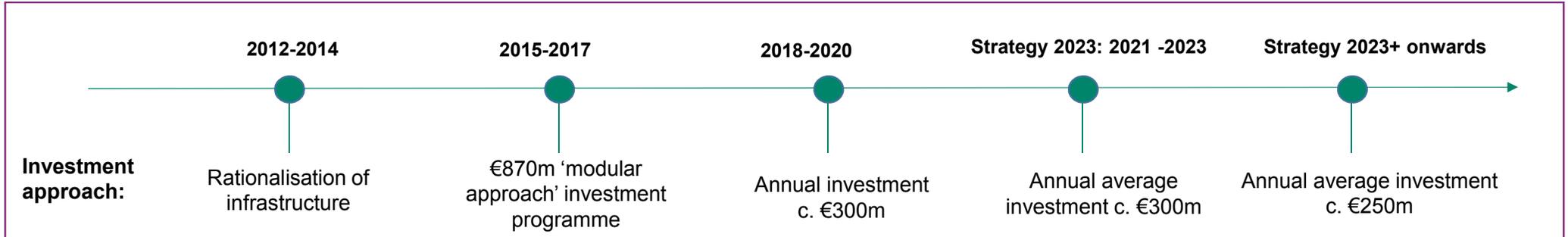
- Digital on-boarding - 70% of personal customers now eligible to open account online
- 74% of our personal customers are digitally active
- 15% increase in daily average usage of the AIB mobile app YoY
- +120% increase YTD in mobile digital wallet v same period in 2021

*Circa 900,000 retail accounts are forecasted to move from the withdrawing banks between April 2022 and April 2023; Source: CBI Dear CEO letter 27 April 2022



Continuous investment in technology

Delivering a simplified, modern, resilient and customer-focused IT infrastructure



Our hybrid cloud strategy simplifies our technological infrastructure, enabling us to deliver new digital services in an agile, flexible and secure manner

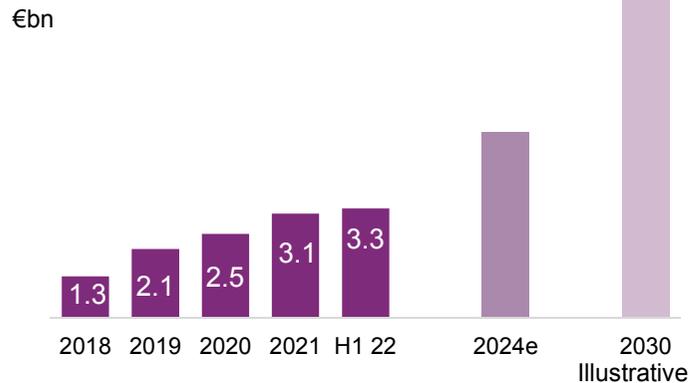
Mainframe architecture amongst the most modern globally placing AIB at the forefront of digital transformation in Irish banking



Pacesetter for the ESG agenda

70% reduction in CO₂ emissions from 2009 base

Assets: Growth in Energy, Climate Action & Infrastructure loan book



Liabilities: Leading Irish bank in ESG bond issuance

- €3.5bn raised to date from ESG bonds over four issuances
- 1 Social bond and 3 Green bond issuances
- AIB was the 19th bank globally to issue both Social and Green bonds

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Focus area	2022 Progress
€10bn new climate & environment lending by 2023 70% of new lending to be green / transition by 2030 Net Zero ambition Customer portfolio lending by 2040 (Agri 2050)	€5.9bn green lending since 2019 23% of new lending in H1 2022 is green 75% (up from 63%) lending portfolio analysed with internal science-based targets set (50-65% reduction by 2030)
10% of bond portfolio allocated to Socially Responsible Investment in the medium term €800m finance for social housing by 2023 €1bn social bond issued	9% At end June 2022, up from 3% in Dec 2019 €400m approved since 2019 €1.7bn eligible assets Allocated primarily to healthcare (52%), social housing (21%) and education (17%)
Improved ESG ratings Sustainalytics New Senior Independent Director (SID) appointed Staff I&D training	ESG Industry Top Rated Company 44 out of 1,001 Banks ESG risk rating 11.0 / low end Sustainable Business Advisory Committee Chair , Helen Normoyle, appointed SID >8,000 AIB staff have completed refreshed mandatory training



Our H2 2022 priorities

Delivering our strategy to simplify, streamline and strengthen AIB

Changing landscape and operating environment



Priorities for the remainder of the year



Enhance shareholder value and deliver sustainable returns
Medium-term targets under review, upside potential to >9% RoTE target



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Financial
performance



Financial performance H1 2022

Profit after tax of €477m, increase of 74% on H1 2021

- Includes 8% increase in total income; €309m ECL writeback

Total income €1,274m

- Net interest income €895m (+2%) and other income €379m (+26%)

Costs €782m⁽¹⁾ up 6%, FTEs at H1 2022 9,027 flat versus H1 2021

- Costs up 1% and FTEs reduced by 4% versus H1 2021 on an underlying basis⁽²⁾

Performing loans €56.1bn up €0.8bn from Dec 2021 €55.3bn

- New lending €5.4bn up 20% versus H1 2021, exceeded redemptions of €4.9bn

NPEs €2.4bn (4.2% of gross loans) decreased 22% versus Dec 2021

- Reduction includes €0.4bn long-term default NPE portfolio sale

Strong funding position compounding excess liquidity

- Customer deposits €95.9bn up 3% and €10bn drawn TLTRO, contribute to higher cash held at CBI of €38.1bn
- MREL target exceeded; €1bn social bond and €750m green bond issued in H1

CET1 fully loaded 15.3%; Transitional 16.6%

- Comfortably ahead of regulatory requirements

(1) Excludes exceptional items, bank levies and regulatory fees

(2) Excludes Goodbody



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Income Statement



Income statement – profit after tax €477m

Summary income statement (€m)	H1 2022	H1 2021
Net interest income	895	881
Other income ⁽¹⁾	379	302
Total operating income	1,274	1,183
Total operating expenses ⁽¹⁾	(782)	(739)
Bank levies and regulatory fees	(101)	(71)
Operating profit before impairment and exceptional items	391	373
Net credit impairment writeback	309	103
Equity accounted investments	5	6
Profit before exceptional items	705	482
Exceptional items	(168)	(191)
Profit before tax	537	291
Income tax charge	(60)	(17)
Profit after tax	477	274
Metrics	H1 2022	H1 2021
Net interest margin (NIM)	1.48%	1.66%
Cost income ratio (CIR) ⁽¹⁾	61%	62%
Return on tangible equity (RoTE) ⁽²⁾	12.3%	8.2%
Earnings per share (EPS)	16.5c	8.9c

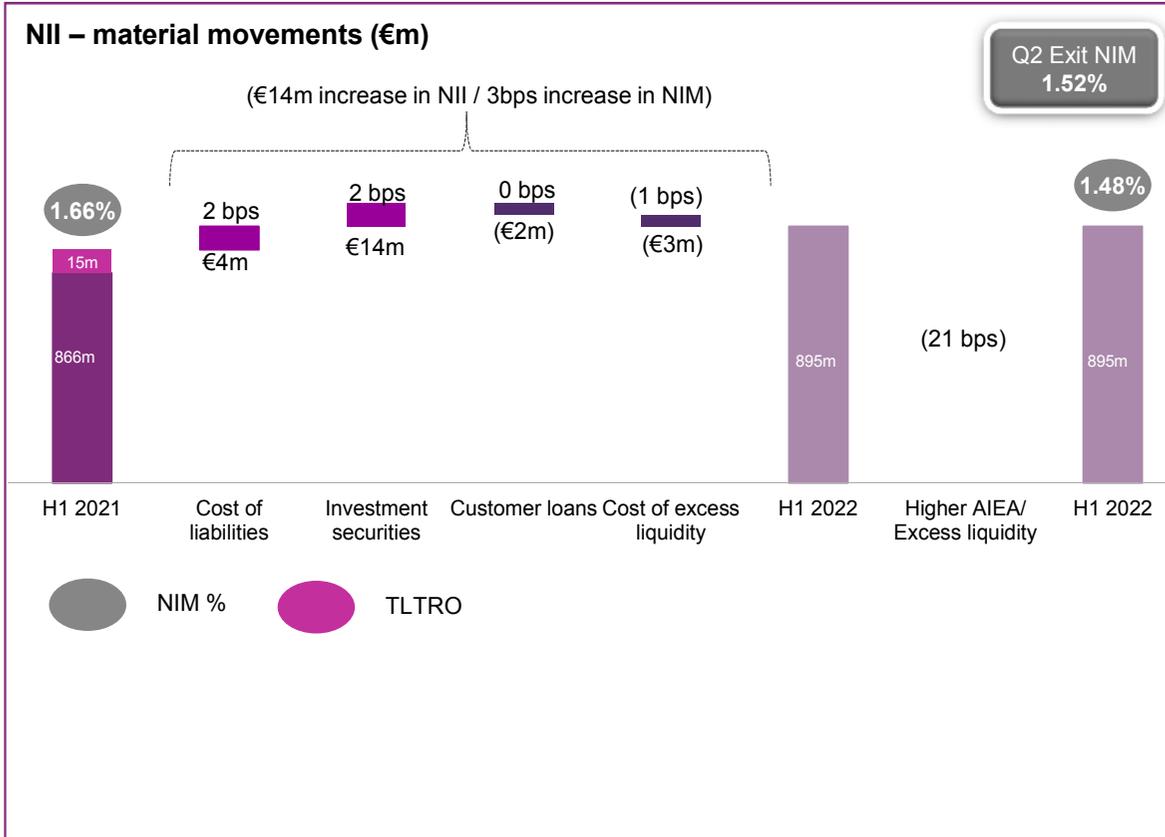
- Net interest income up 2%
 - UK interest rates more favourable
 - c. €16bn deposits on negative rates
- Other income €379m – up 26%; net fee and commission income up 35%
- Total income €1,274m up 8%
- Operating expenses €782m – up 6%; up 1% on underlying basis
- Bank levies €101m primarily due to higher Single Resolution Fund and Deposit Guarantee Scheme fees
- Net credit impairment writeback €309m
- Exceptional items €168m

(1) Excludes exceptional items, bank levies and regulatory fees

(2) RoTE using (PAT – AT1) / (CET1 @ 13.5%). RoTE of 12.3% is annualised and 8.2% is FY 2021



Net interest income €895m; up 2%



- NII €895m up €14m / 2% from H1 2021 impacted by:
 - +€4m lower cost of liabilities including:
 - +€25m customer accounts primarily due to negative rates pricing strategy
 - -€15m TLTRO III additional income benefit recognised in H1 2021
 - -€5m other driven primarily by debt issued
 - +€14m higher investment securities income driven by increase in interest rates
 - Stable customer loan income
 - -€3m cost of excess liquidity:
 - -€20m cost of Euro excess liquidity (excl. TLTRO)
 - +€17m UK base rate increases on cash with BoE
- Excess liquidity management actions to normalise
 - c. €16bn on negatives rates
 - grossing up impact of excess liquidity distorts NIM by 21bps
- TLTRO €10bn remains drawn

NII expected to grow by c. 10% in FY 2022



NII sensitivity – benefiting from rising rates

NII Sensitivity as at Jun 2022 (€m)	-100bps	+25bps	+50bps	+100bps
Euro	(301)	75	150	301
Sterling	(48)	12	23	47
Other (mainly US\$)	(21)	5	10	21
Total	(370)	92	183	369

NII sensitivity estimates are based on certain simplifying assumptions such as; a static/constant balance sheet, parallel rate movements and pass through assumptions.

- Total NII sensitivity at H1 2022 shows a €369m benefit under the +100bps scenario over 12 months
- Euro NII sensitivity has been increasing steadily, due to excess liquidity balances placed with ECB
- AIB's NII sensitivity drivers tend to fall into one of three interest rate cohorts:
 - market rate portfolios (e.g. IBOR-priced lending);
 - official rate portfolios (e.g. ECB balances, tracker mortgages)
 - managed rate portfolios (e.g. variable rate mortgages, customer liabilities)

NII sensitivity as a % of 2021 NII of €1,794m (+100bps) (€m)



Note: Reported sensitivities should not be considered a forecast of future performance in these rate scenarios



Other income +26%; net fee & commission +35%

Net fee and commission income (€m)	H1 2022	H1 2021
Customer accounts	111	99
Credit related fees	25	26
Card	49	32
Wealth / insurance	20	19
Customer related FX	40	29
Payzone	8	7
Goodbody	33	-
Total net fees and commission income	286	212

Other income (€m) ⁽¹⁾	H1 2022	H1 2021
Net fee and commission income	286	212
Net income on equity investments	27	45
Realisation of cash flows on restructured loans	15	17
Other non-interest income	51	28
Total other income	379	302

- Other income €379m up 26%
 - Includes €33m for Goodbody
- Net fee and commission income €286m up €74m / +35%
 - Increase primarily reflected higher transaction volumes from the recovery in economic activity
 - Customer accounts up +12%
 - Card income up +56%
 - Customer related FX up +37%
- Other non-interest income includes €26m in respect of a forward contract to acquire corporate and commercial loans from Ulster Bank

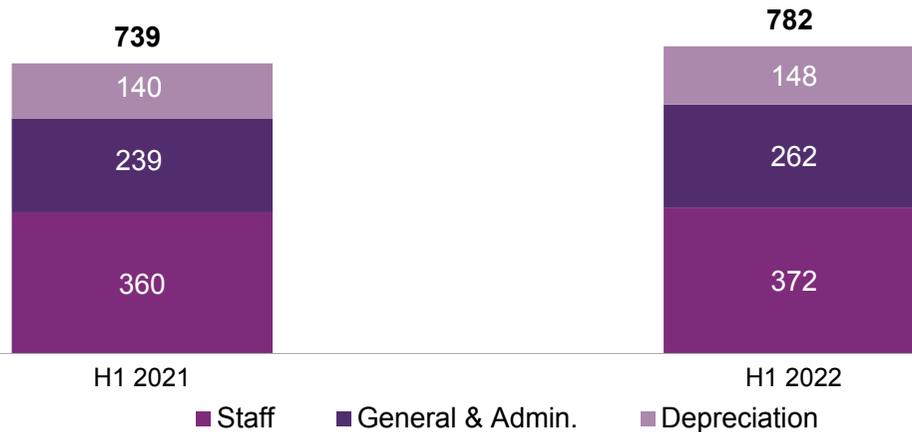
Other income expected to be c. €700m in FY 2022

(1) Excludes exceptional items



Costs €782m; 1% increase on an underlying basis

Operating expenses ⁽¹⁾ (€m)



- Costs €782m, up 6%
 - 1% increase on an underlying basis⁽³⁾
- Factors impacting costs:
 - lower average FTEs offset by wage inflation and impact of Goodbody
 - wage agreement for 10% increase over three years
 - cost to onboard customers from exiting banks
 - increased depreciation €8m
- Average FTEs reduced by 2% v H1 2021
- Exceptional items €168m primarily include
 - **Legacy €87m**
 - €101m restitution costs incl. €87m additional charge for Belfry (legacy property fund)
 - €27m charge in respect of tracker mortgage examination settlement
 - €40m gain from loan portfolio disposals
 - **Strategy €81m**
 - €60m implementation of Strategy 2023
 - €21m inorganic acquisition costs

FTEs ⁽²⁾ – employees (#)



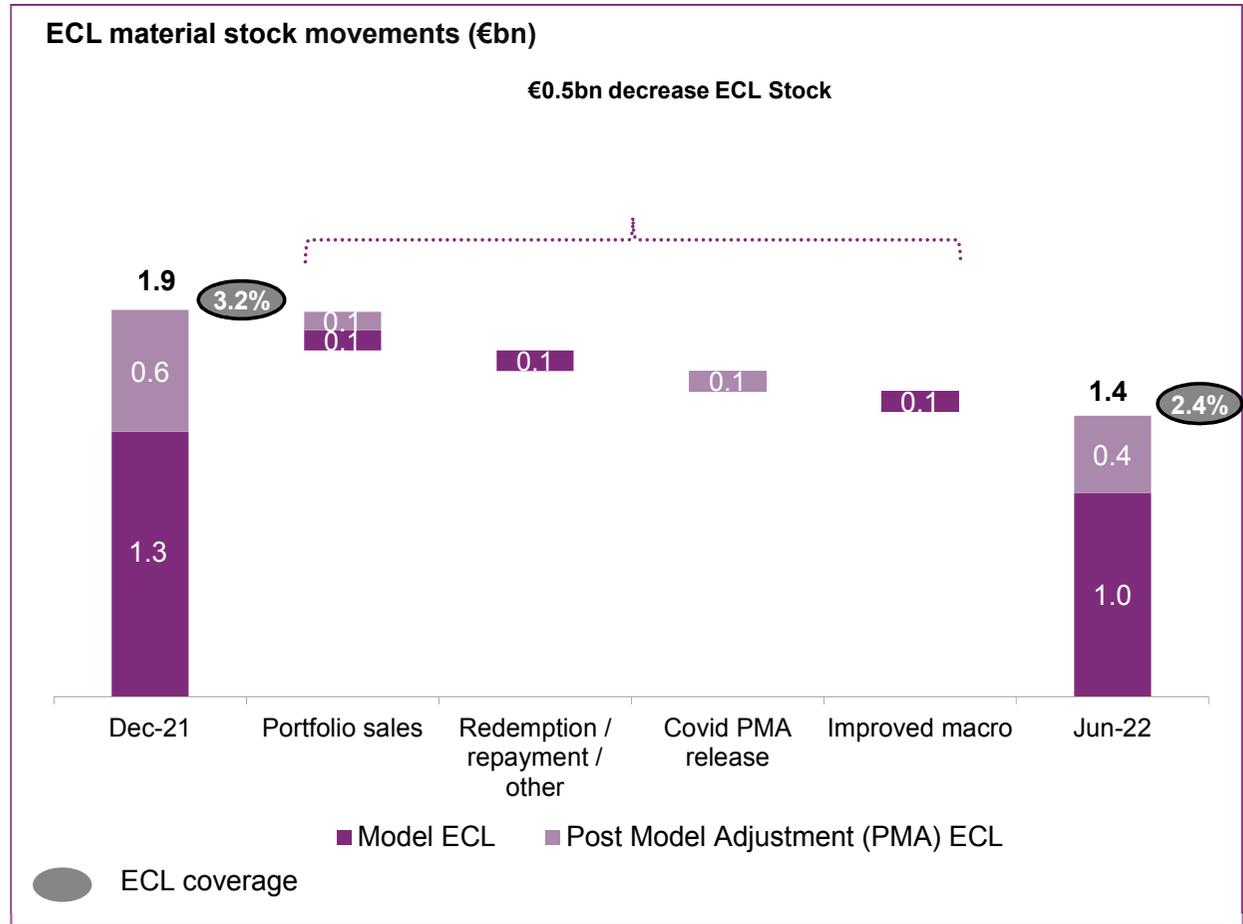
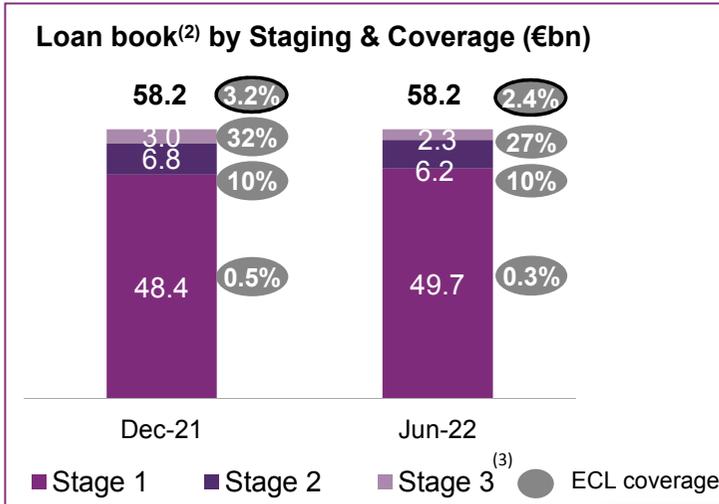
(1) Excluding exceptional items, bank levies & regulatory fees
 (2) Full time equivalent - period end
 (3) Excludes Goodbody cost €35m in H1 2022

Costs expected to be c. €1.6bn in FY22



ECL writeback €309m / 106bps; 85% of loans in Stage 1

ECL writeback (€m)	H1 2022
Macroeconomic assumptions	48
Redemptions / repayments/ other ⁽¹⁾	87
Post-model adjustments	174
Total ECL writeback	309



(1) Includes recoveries of amounts previously written off
 (2) Loan book at amortised cost
 (3) Includes Purchased or Originated Credit Impaired Loans (POCI)

We continue to expect a small charge in FY22 as we maintain our conservative, forward-looking and comprehensive ECL approach



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Balance Sheet



Balance sheet – strong funding & liquidity to support our customers

Balance sheet (€bn)	Jun 2022	Dec 2021
Performing loans	56.1	55.3
Non-performing loans	2.4	3.1
Gross loans to customers	58.5	58.4
Expected credit loss allowance	(1.4)	(1.9)
Net loans to customers	57.1	56.5
Investment securities	17.2	17.0
Loans to central banks and banks	50.7	47.9
Other assets	7.9	6.5
Total assets	132.9	127.9
Customer accounts	95.9	92.9
Deposits by banks	10.5	10.4
Debt securities in issue	6.7	5.8
Other liabilities	6.9	5.1
Total liabilities	120.0	114.2
Equity	12.9	13.7
Total liabilities & equity	132.9	127.9

Assets

- Performing loans increased by €0.8bn
- New lending €5.4bn exceeded redemptions €4.9bn
 - New lending up 20% v H1 2021
- Loans to banks €50.7bn increased due to excess liabilities from increased customer account balances
 - includes €38.1bn with the Central Bank of Ireland and €5.6bn with the Bank of England

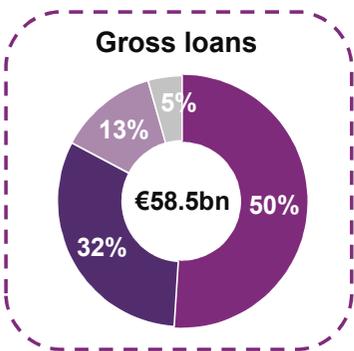
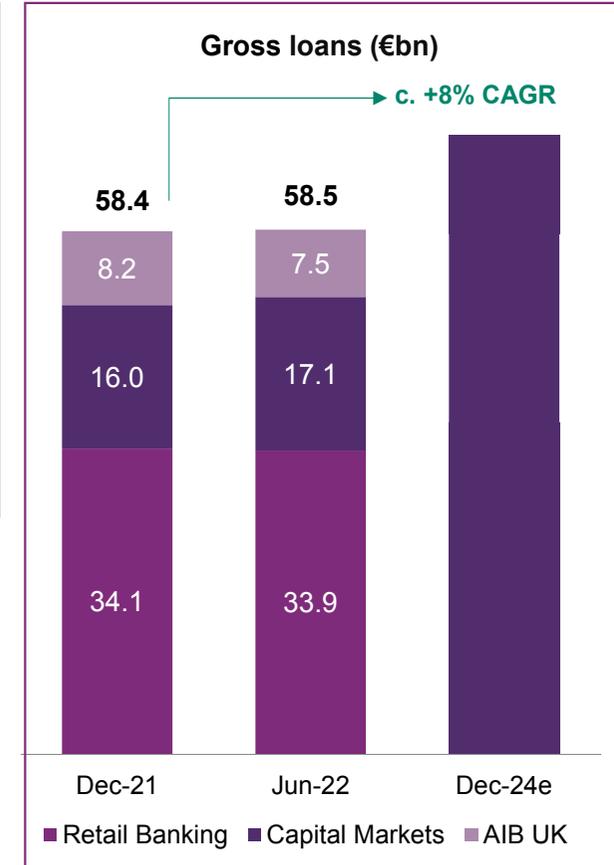
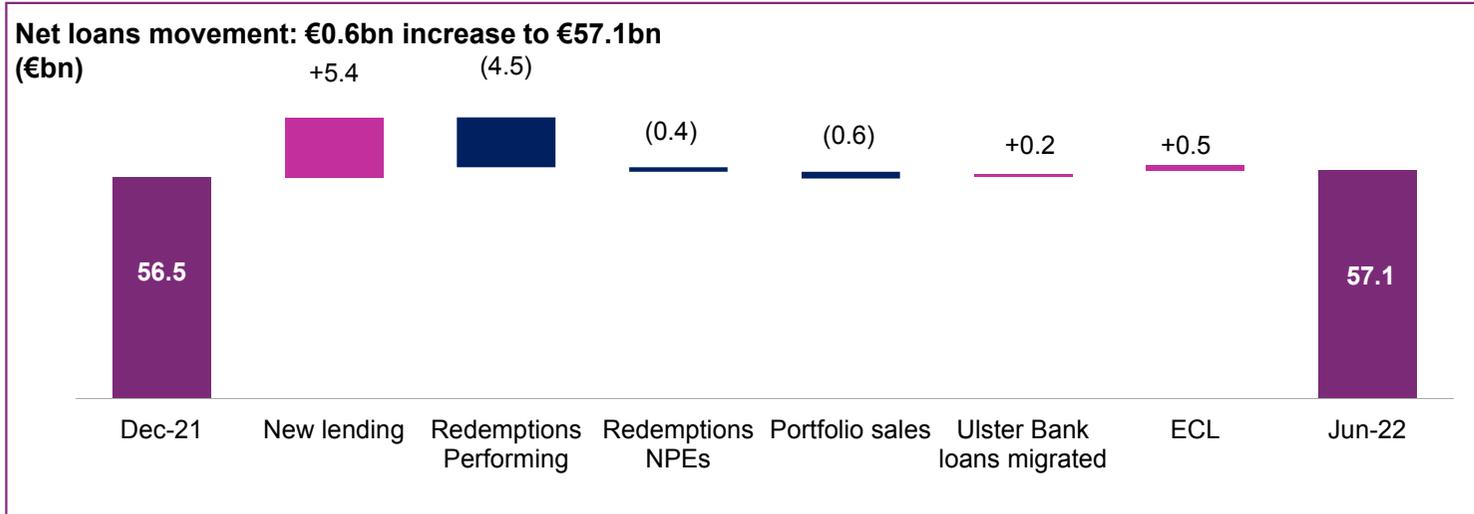
Liabilities

- Customer accounts €95.9bn increased €3bn includes inflows from the exiting banks

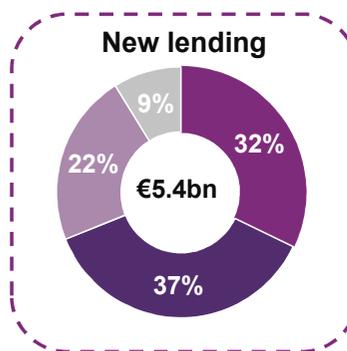
Key capital metrics (%)	Jun 2022	Dec 2021
CET1 ratio (FL)	15.3%	16.6%
CET1 ratio (transitional)	16.6%	19.2%



Loan book growth in H1; 8%* CAGR expected to 2024



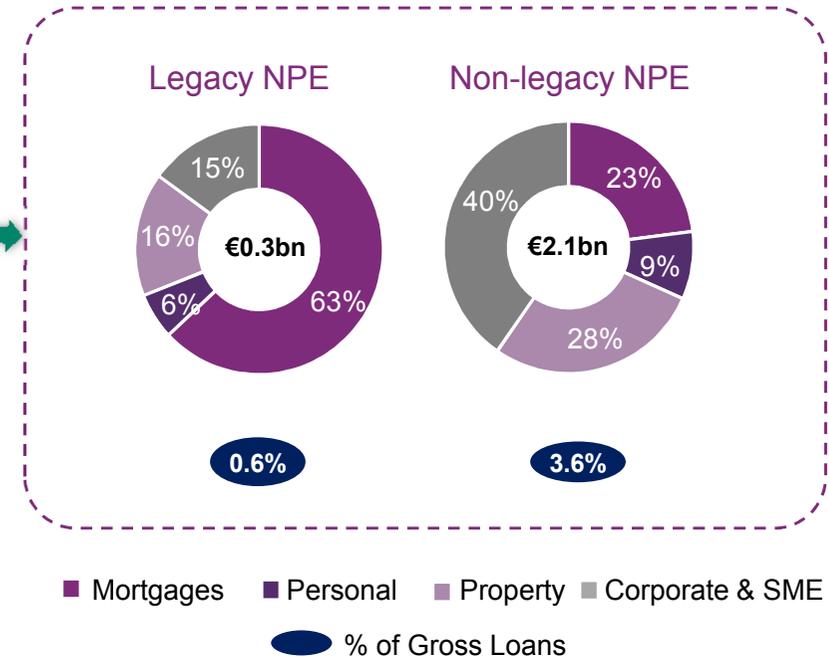
- Mortgages
- Corporate & SME
- Property
- Personal



*8% CAGR includes organic growth and impact of both Ulster Bank corporate and commercial and tracker mortgage loan book acquisitions



NPEs at 4.2% declined 22%; target c. 3% by 2023



NPEs €2.4bn / 4.2% June 22

- €0.3bn / 0.6% legacy NPEs in default prior to Dec 2018 and which may form part of alternative recovery strategies
- €2.1bn / 3.6% non-legacy NPEs are mainly in sectors most impacted by COVID-19 restrictions
 - Corporate and SME €0.8bn / 40% includes accommodation, bars and restaurants
 - Property €0.6bn / 28% includes retail shopping centres
 - Non-legacy assets have a higher propensity to cure
- Weighted average LTV for Irish mortgages; new business: 66% (Dec 21: 67%); stock: 49% (Dec 21: 50%); Stage 3: 50% (Dec 21: 54%).



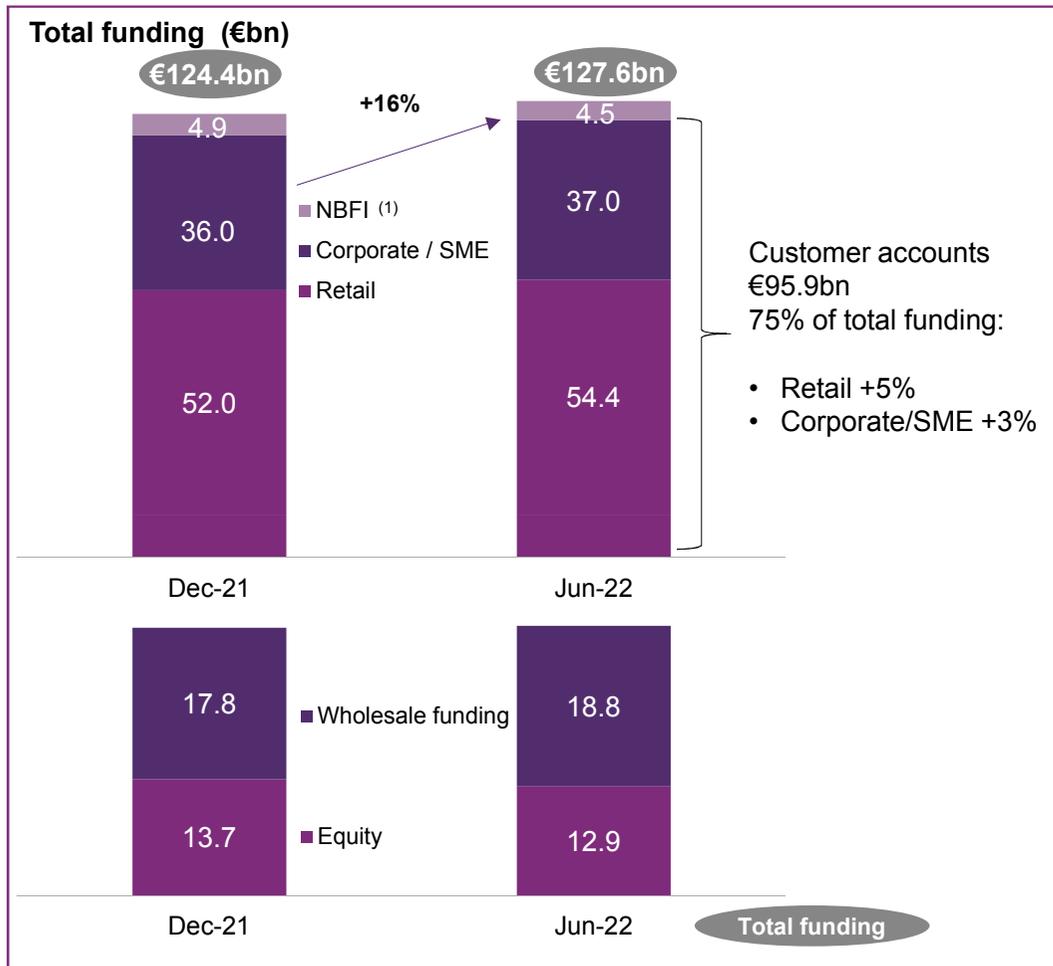
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Funding and capital



Strong funding driven by increased customer deposits



Liquidity metrics (%)	Jun 2022	Dec 2021
Loan to deposit ratio (LDR)	59	61
Liquidity coverage ratio (LCR)	215	203
Net stable funding ratio (NSFR)	164	160

MREL

- MREL target met
- €5.4bn eligible MREL - €1bn social bond and €750m green bond issued in H1 2022
- On average expect 2-3 issuances p.a.

TLTRO

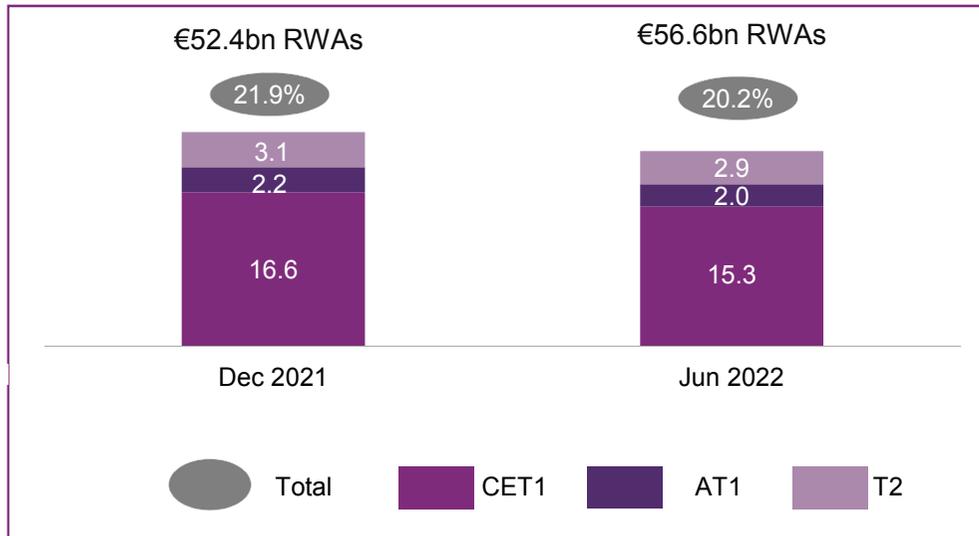
- TLTRO €10bn remains drawn at June 2022

(1) Includes Credit Unions & Government deposits



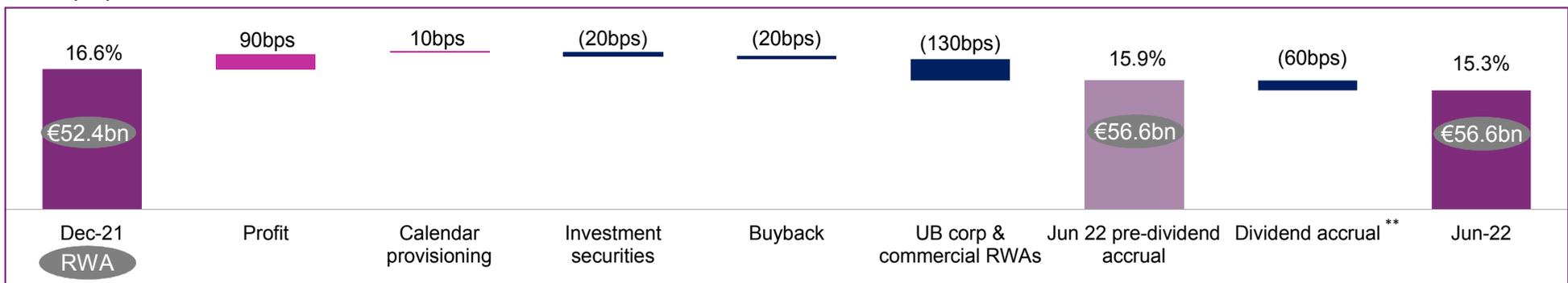
CET1 (FL) 15.3%; -130bps impact UB corporate & commercial loans

Capital ratios fully loaded (FL) (%)



- CET1 (FL) ratio 15.3%; Dec 21 16.6%
 - + 90bps profit generated
 - +10bps calendar provisioning release
 - - 20bps investment securities
 - - 20bps buyback of €91m
 - - 130bps UB corporate & commercial RWAs
 - - 60bps dividend accrual*
- Expect c. +10bps CET1 in H2 from H1 NPE portfolio sale on settlement
- Strong buffer of 5.1% to MDA / SREP of 10.2%*
 - CET 1 (FL) 15.3%
 - CET 1 Transitional 16.6%; 6.4% buffer

CET1 (FL) movements



*Excludes AT1 shortfall of 5bps

**Article 2 Regulation (EU) No 241/2014 requires a foreseeable charge, being the maximum dividend pay-out ratio under the Group's internal dividend policy, to be deducted from equity



Capital requirements and CET1 outlook

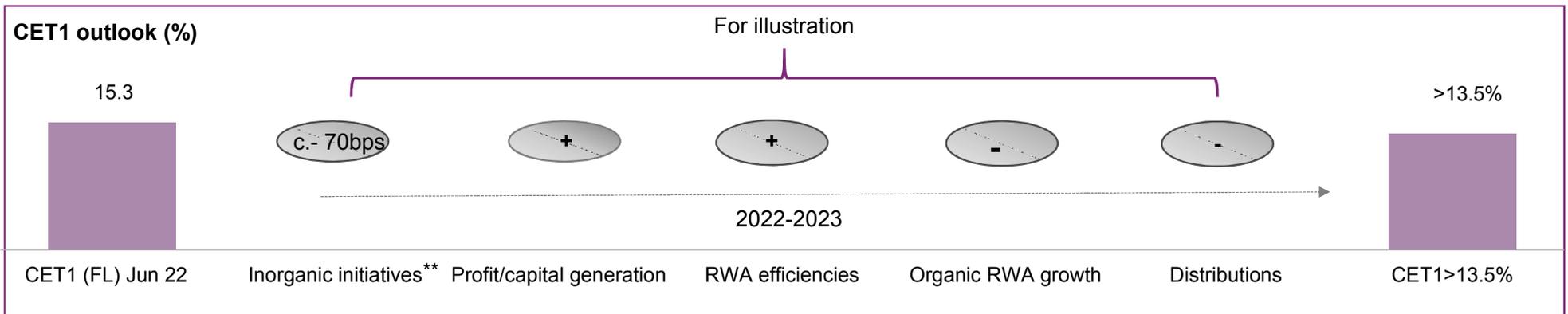
Capital requirements	Dec-22	Dec-23 look through*
Pillar 1	4.50%	4.50%
Pillar 2 requirement (P2R)	1.55%	1.55%
Capital Conservation Buffer (CCB)	2.50%	2.50%
O-SII Buffer	1.50%	1.50%
Countercyclical Buffer (CCyB) ROI	-	0.35%
Countercyclical Buffer (CCyB) UK	0.15%	0.35%
Total CET1 Requirement	10.20%	10.75%
AT1	2.02%	2.02%
Tier 2	2.69%	2.69%
Total capital	14.91%	15.46%

CET1 comfortably ahead of capital requirements

- SREP P2R reduced by 25bps to 2.75% from 3.00%; CET1 portion reduced from 1.69% to 1.55%
- CCyB changes in 2023
 - ROI 0.5% reintroduced
 - UK increases from 1% to 2%
- C. 3% buffer from SREP to target of >13.5%
- Will explore further RWA efficiency measures

Distribution policy

- Policy of 40-60% payout subject to regulatory approval
 - Assess balance between dividends and buybacks



* look through incorporates best estimate

**Includes -60bps for Ulster Bank Tracker Mortgage acquisition and c.-10bps for Great-West LifeCo JV



2022 Guidance and evolving environment

Guidance FY 2022⁽¹⁾

NII: expected to grow c. 10%

Other income: c. €700m

Costs: expected to be c. €1.6bn

CoR: expect small charge

Regulatory costs and bank levies: c. €150m

Exceptional costs: c. €300m

Customer loans: to grow by 5-6%

Evolving environment

Two banks exiting

Rising interest rates

Inflationary pressures

Global macro economic uncertainty



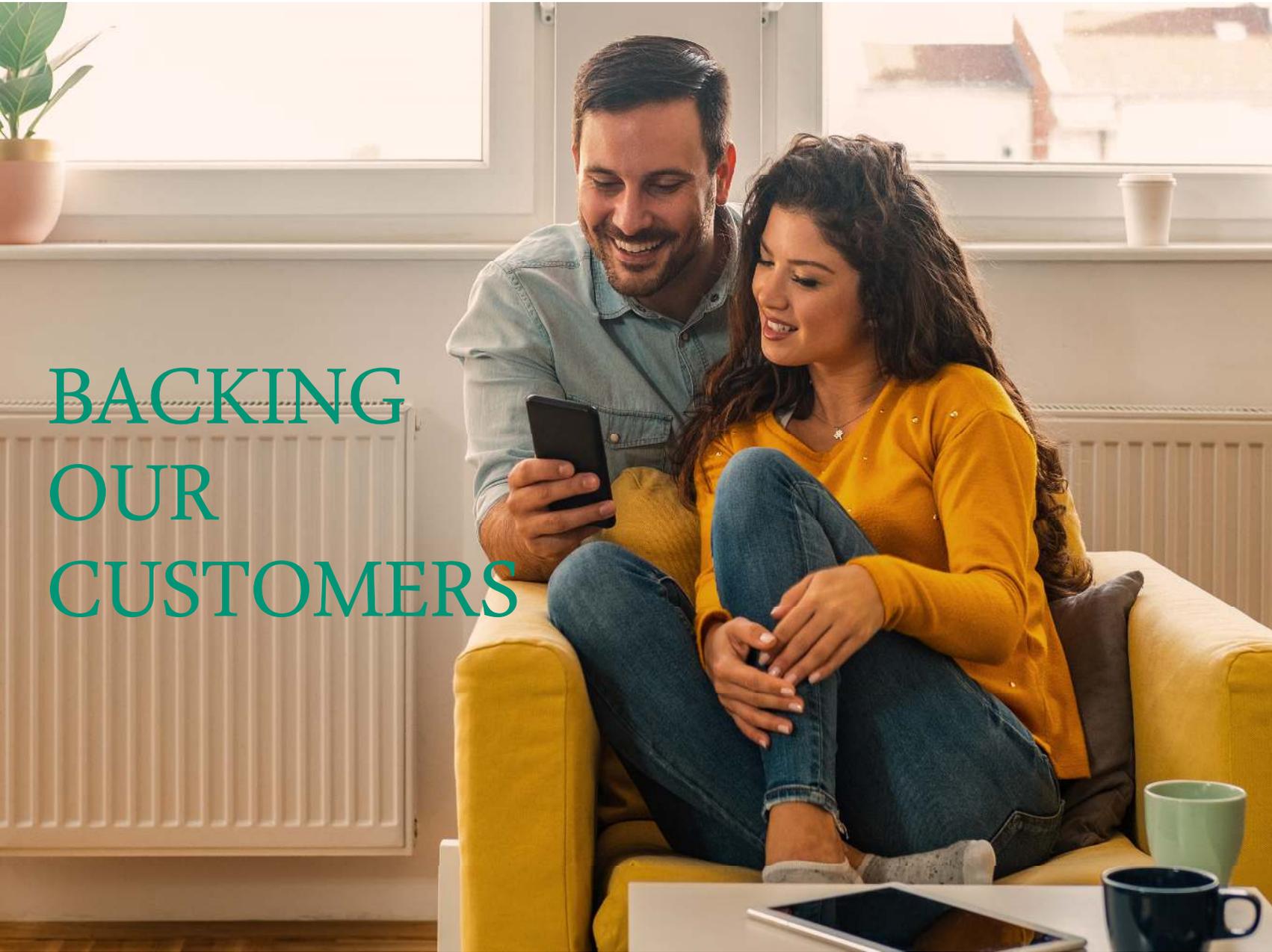
Medium-term targets under review given the rapidly changing interest rate environment

Upside potential to >9% RoTE target



Enhance shareholder value and deliver sustainable returns

1) Inclusive of acquisitions of both Ulster Bank corporate and commercial loan book and performing tracker mortgage portfolio



BACKING OUR CUSTOMERS



Appendices



H1 2022 – ESG progress and Recognition



	H1 2022 Progress
Own Footprint	- Tendering Corporate Purchase Power Agreement
Setting targets	- SBTi submission in progress - Emissions Reduction Targets set – Corporate Lending Book
Green Propositions	- €750m Green Bond issued (€1bn Social Bond also issued) - Participation with new Irish Green Building Council benchmark
Green Finance	- Green Mortgages- 25% of overall ROI new mortgage lending - Green lending €1.25bn - EBS launched its first green mortgage rate of 2.1% in Feb 2022
Housing	- 520 new Social Housing units commenced - Participation in Govt First Homes Scheme
Financial Literacy	- 2180 Customers with a vulnerability supported - 587 Future Sparks schools reached
Backing Entrepreneurs	- Announced €30m AIB Foresight SME Fund, driving green SME business of the future
Community Partners	- Supported GOAL's Ukraine Emergency appeal - Launch of €1 Million Community Fund
Strategy / Thought leadership	- Staff Training - Events & Speaking opportunities
Commitments	- Business in the Community - Low Carbon Pledge
Reporting	- 2021 Detailed Sustainability Report
Inclusion & Diversity	- 8,000 AIB staff completed refreshed Inclusion and Diversity training



Overall winner
Environmental, Social & Governance Award



The Best Bank for Sustainable Finance
in Ireland for 2022



ESG Company of the Year
ESG Investment

H1 2022 RATINGS



On 24 June 2022 AIB received an ESG Risk Rating of 11.0, was assessed by Sustainalytics to be at Low Risk of experiencing material financial impacts from ESG factors and was ranked by Sustainalytics as 44 out of 1,001 Banks. AIB is also a Sustainalytics ESG Industry Top Rated company for 2021.

S&P Global

In the 2021 Corporate Sustainability Assessment AIB achieved an increased score of 70/100 (2020: 61/100) which, as at 12 November 2021, placed us in the 87th percentile of banks (2020: 78th percentile). AIB is also listed as a member of the Sustainability Yearbook 2022.



AIB was rated as AA (Leader) on 22 Jan 2021, up from A (Average) in 2019



Since July 2020, AIB is a member of the FTSE4Good Index Series which identifies companies that demonstrate strong environmental, social and governance practices.



The international environmental impact non-profit organisation CDP highlighted AIB as a global leader in corporate climate action. AIB has achieved the Leadership rating since 2016 and was the only bank in Ireland or the UK to make the Global A list in 2020



Average balance sheet

	H1 2022			H1 2021		
	Average Volume €m	Interest €m	Yield %	Average Volume €m	Interest €m	Yield %
Assets						
Customer loans	57,713	920	3.21	57,823	922	3.22
Investment securities	16,743	45	0.54	18,762	31	0.33
Loans to banks / other	47,210	(56)	(0.24)	30,573	(42)	(0.27)
Interest earning assets	121,666	909	1.51	107,158	911	1.72
Non interest earning assets	6,963			6,325		
Total Assets	128,629	909		113,483	911	
Liabilities & equity						
Customer accounts	51,655	(22)	(0.09)	46,141	3	0.01
Deposits by banks	11,264	(24)	(0.43)	4,929	(26)	(1.06)
Other debt issued	5,690	33	1.19	5,396	27	1.01
Subordinated liabilities	1,557	21	2.66	1,552	20	2.65
Lease liabilities	336	6	3.35	373	6	3.29
Interest earning liabilities	70,502	14	0.04	58,391	30	0.11
Non interest earning liabilities	44,821			41,712		
Equity	13,306			13,380		
Total liabilities & equity	128,629	14		113,483	30	
Net interest income / margin		895	1.48		881	1.66



Customer loans

€bn	Performing Loans	Non-Performing Loans	Customer Loans
Gross loans (1 Jan 2022)	55.3	3.1	58.4
New lending	5.4	-	5.4
Redemptions of existing loans	(4.5)	(0.4)	(4.9)
Portfolio acquisition	0.2	-	0.2
Portfolio sales	(0.2)	(0.4)	(0.6)
Net flow to NPE	(0.2)	0.2	-
Restructures and Write offs	-	(0.1)	(0.1)
Foreign exchange / other movements	0.1	-	0.1
Gross loans (30 Jun 2022)	56.1	2.4	58.5
ECL allowance	(0.8)	(0.6)	(1.4)
Net loans (30 Jun 2022)	55.3	1.8	57.1



Loan book* by staging and coverage

Jun 2022	Stage 1	Stage 2	Stage 3**	Total exposure
Gross loan exposures (€bn)				
Mortgages	27.3	1.2	0.8	29.3
Personal	2.2	0.2	0.2	2.6
Property & Construction	5.9	1.4	0.4	7.7
Corporate & SME	14.3	3.4	0.9	18.6
Total	49.7	6.2	2.3	58.2
Stage composition	85%	11%	4%	100%
ECL	0.2	0.6	0.6	1.4
ECL coverage	0.3%	10%	27%	2.4%

Dec 2021	Stage 1	Stage 2	Stage 3**	Total exposure
Gross loan exposures (€bn)				
Mortgages	26.9	1.5	1.0	29.4
Personal	2.2	0.2	0.2	2.7
Property & Construction	5.4	1.4	0.6	7.4
Corporate & SME	13.9	3.7	1.1	18.7
Total	48.4	6.8	3.0	58.2
Stage composition	83%	12%	5%	100%
ECL	0.2	0.7	0.9	1.9
ECL coverage	0.5%	10%	32%	3.2%

Movements in loan exposures & ECL (€bn)	Stage 1	Stage 2	Stage 3**	Total exposure
Mortgages	0.4	(0.3)	(0.2)	(0.1)
Personal	-	-	-	(0.1)
Property & Construction	0.5	-	(0.2)	0.3
Corporate & SME	0.5	(0.3)	(0.2)	-
Total	1.3	(0.6)	(0.7)	-
ECL movement	-	(0.1)	(0.3)	(0.5)

*Loan book at amortised cost

**includes Purchased or Originated Credit Impaired Loans (POCI)

Loan book by staging – €58.2bn loan exposures

- Stage 1 loan exposures increased by €1.3bn to €49.7bn (85% of the loan book)
- Stage 2 loan exposures decreased by €0.6bn to €6.2bn (11% of the loan book)
 - Mortgages down €0.3bn
 - Corporate & SME down €0.3bn
- Stage 3 loan exposures decreased by €0.7bn to €2.3bn (4% of the loan book)
 - Mortgages down €0.2bn due to portfolio sale
 - Property & Construction down €0.2bn
 - Corporate & SME down €0.2bn

ECL stock €1.4bn / coverage 2.4% down from 3.2% in Dec 21

- Coverage in Stage 3 at 27% down from 32% at Dec 21



Stage movements

Jun 2022	Stage 1	Stage 2	Stage 3*	Total exposure
Gross loan exposures (€bn) <i>(excluding Mortgages & Personal)</i>				
Property & Construction	5.8	1.4	0.5	7.6
Hotels, Bars & Restaurants	0.4	1.6	0.4	2.4
Retail /Wholesale	1.2	0.2	0.1	1.5
Manufacturing	1.5	0.2	0.1	1.8
Energy	2.2	0.1	-	2.3
Transport	1.4	0.2	-	1.6
Financial	0.3	-	-	0.3
Agriculture	1.4	0.2	0.1	1.7
Other Services	3.1	0.5	0.2	3.8
Syndicated & International Finance	3.0	0.4	-	3.4
Total	20.2	4.8	1.4	26.3

Movements	Stage 1	Stage 2	Stage 3*	Total exposure
Gross loan exposures (€bn) <i>(excluding Mortgages & Personal)</i>				
Property & Construction	0.5	-	(0.1)	0.3
Hotels, Bars & Restaurants	-	(0.2)	(0.1)	(0.2)
Retail /Wholesale	-	-	-	-
Manufacturing	0.2	(0.1)	-	0.1
Energy	0.1	-	-	0.1
Transport	0.1	(0.1)	-	0.1
Financial	-	-	-	-
Agriculture	-	-	-	-
Other Services	0.1	-	-	0.1
Syndicated & International Finance	0.1	-	-	0.1
Total	1.0	(0.4)	(0.2)	0.4

*includes Purchased or Originated Credit Impaired Loans (POCI)

Stage movements (excluding Mortgages & Personal)

- Stage 1 loan exposures increased €1.0bn primarily due to new lending and upward staging movements
- Stage 2 loan exposures decreased by €0.4bn to €4.8bn primarily due to redemptions and some downward staging movements:
 - **Hotels, Bars & Restaurants** down €0.2bn
- Stage 3 loan exposures decreased by €0.2bn to €1.4bn
 - **Property & Construction** – €0.1bn decrease in Stage 3 loan exposures
 - **Hotels, Bars & Restaurants** - €0.1bn decrease in Stage 3 loan exposures
- **Syndicated and International Finance (SIF)** – minimal movements observed in total exposures and within stages. Exposures in SIF are well diversified by name and sector with the top 20 names accounting for 26% of the total and 88% of the SIF portfolio is rated by S&P, with 70% rated B+ or above



Asset quality by portfolio

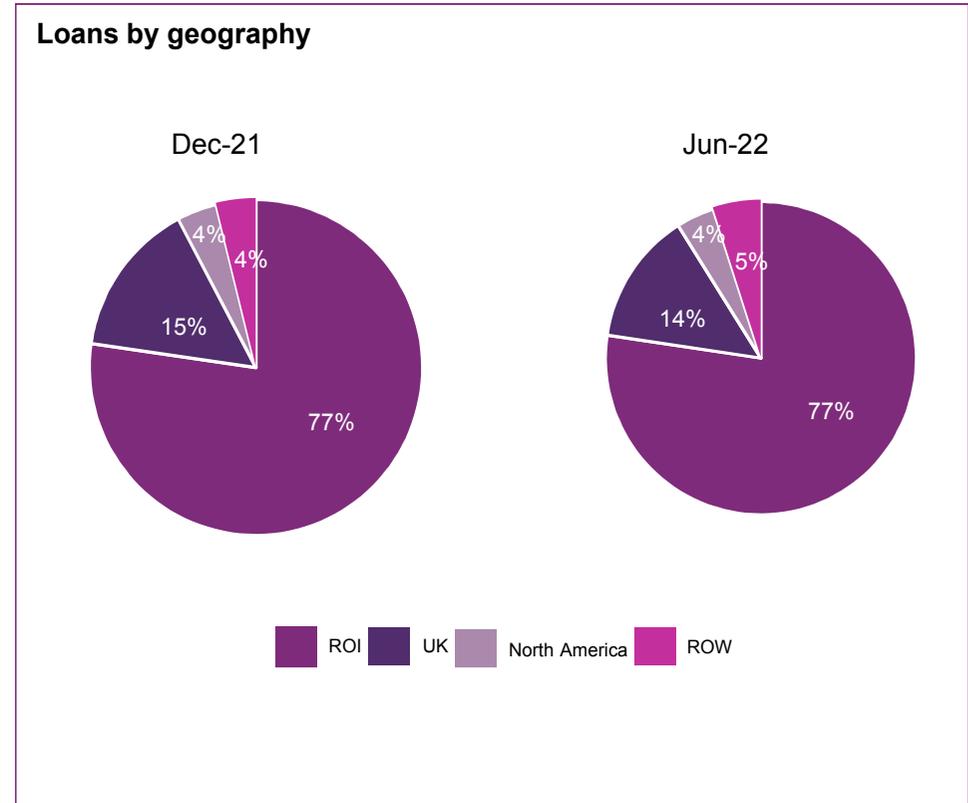
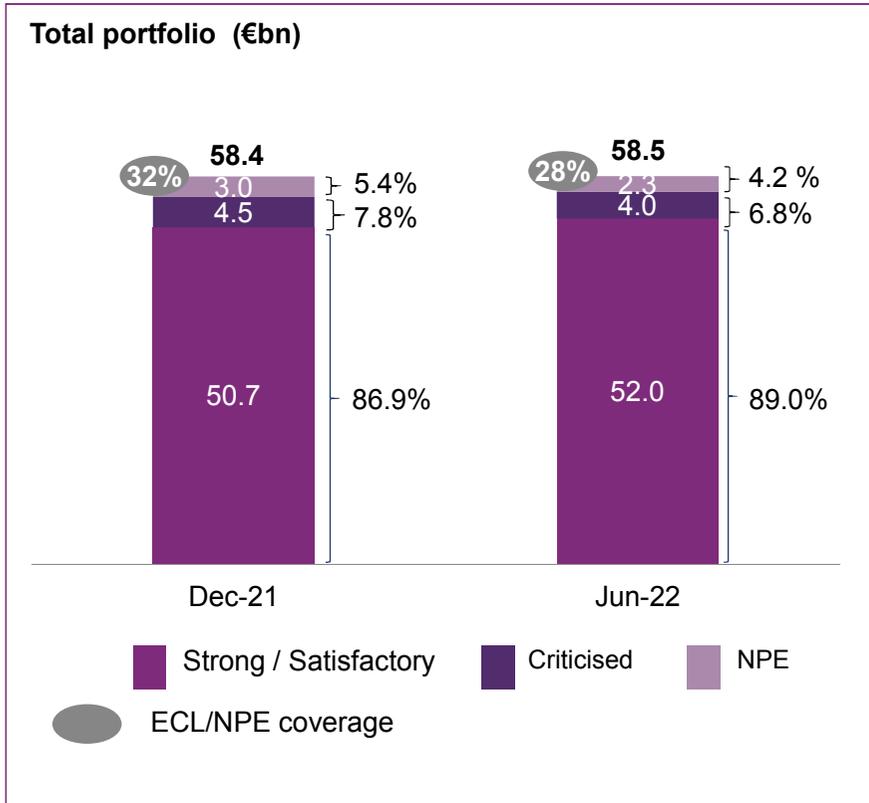
€bn	Mortgages	Personal	Property	Corporate & SME	Total
Jun 2022					
Customer loans*	29.3	2.6	7.9	18.6	58.5
Total ECL cover** (%)	1%	7%	3%	4%	2.4%
of which NPEs	0.7	0.2	0.6	0.9	2.4
of which legacy NPEs	0.2	0.0	0.1	0.1	0.3
of which non legacy NPEs	0.5	0.2	0.6	0.8	2.1
ECL on NPE	0.2	0.1	0.1	0.2	0.7
ECL / NPE coverage** (%)	28%	64%	21%	23%	28%
Dec 2021					
Customer loans	29.4	2.7	7.6	18.7	58.4
Total ECL cover (%)	1%	8%	4%	5%	3.2%
of which NPEs	1.0	0.2	0.8	1.1	3.1
ECL on NPE	0.3	0.2	0.2	0.3	1.0
ECL / NPE coverage (%)	30%	64%	28%	29%	32%

* Customer Loans includes loans measured at FVTPL

** ECL allowance as a % of total loans and advances to customers carried at amortised cost

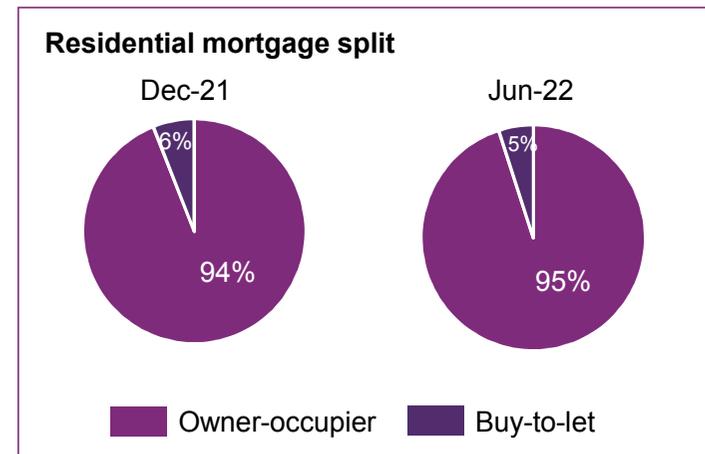
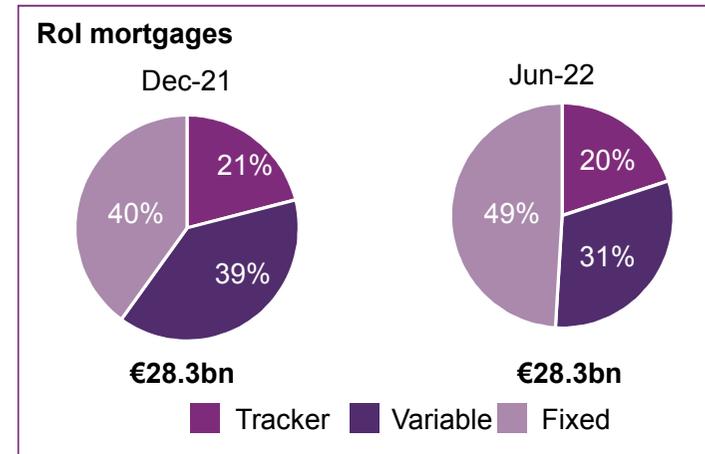
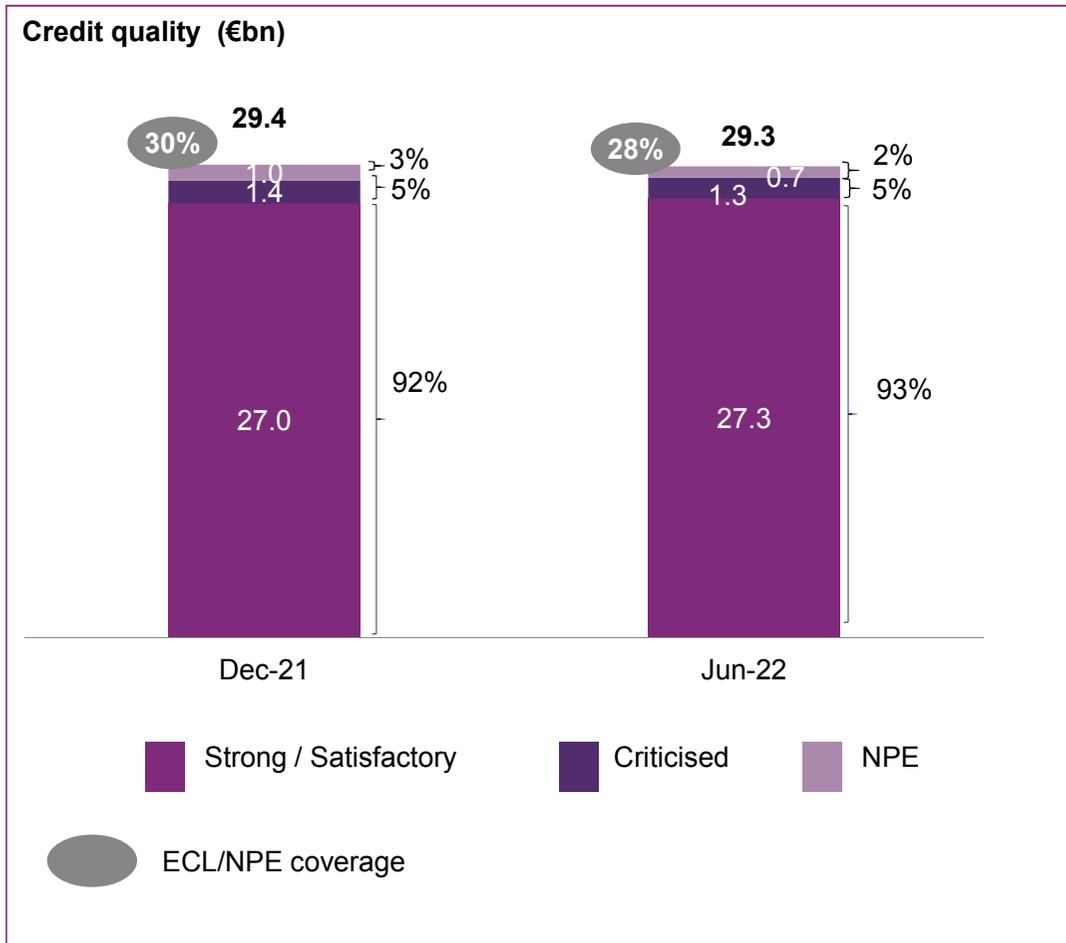


Asset quality – total portfolio



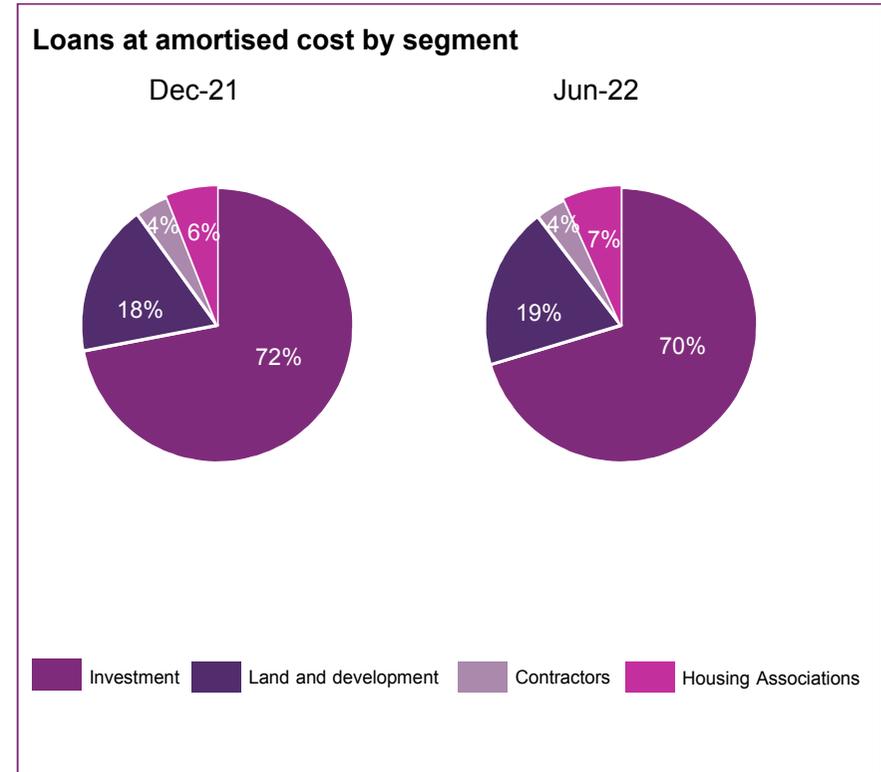
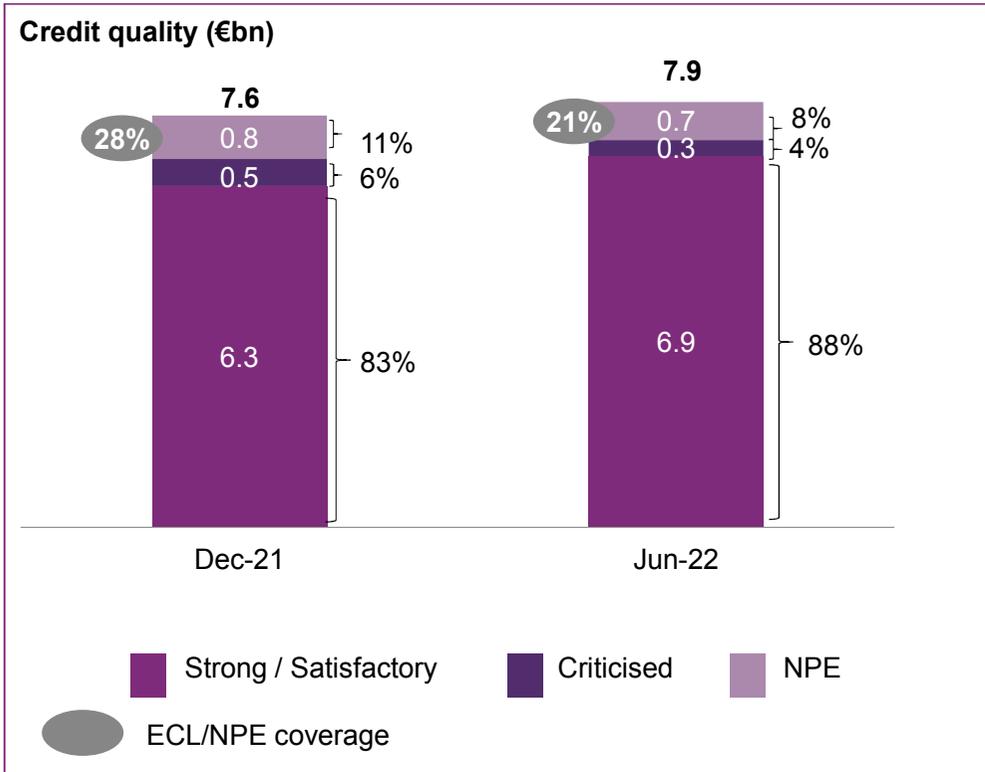


Asset quality - mortgages



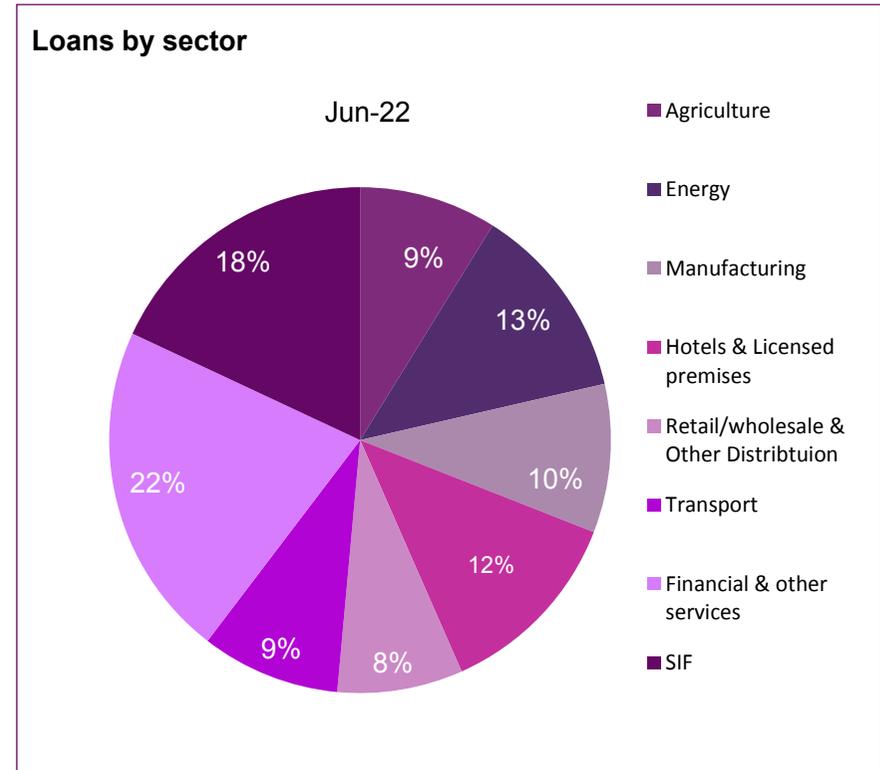
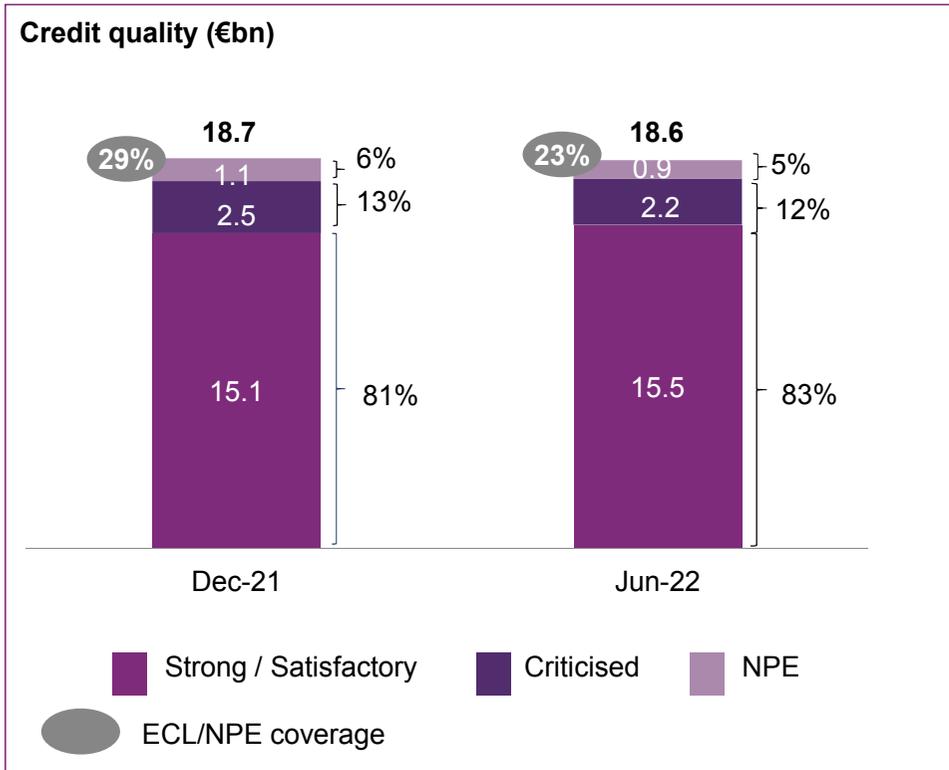


Asset quality – property & construction



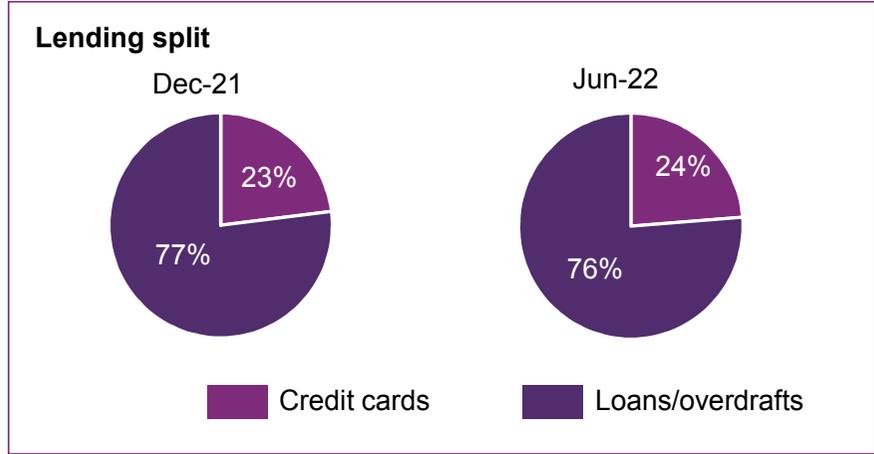
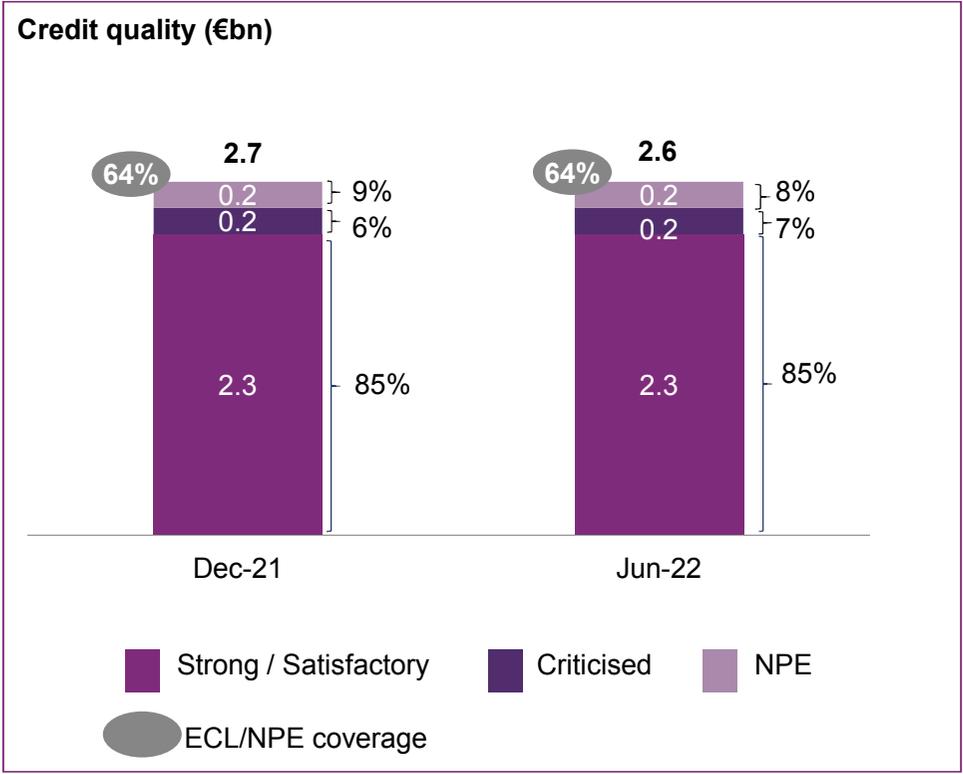


Asset quality – corporate & SME





Asset quality – personal portfolio





Asset quality – internal credit grade by ECL staging*

€m	Jun 2022					Dec 2021				
	Stage 1	Stage 2	Stage 3	POCI**	Total	Stage 1	Stage 2	Stage 3	POCI	Total
Strong	38,279	1,016	-	4	39,299	36,521	895	-	4	37,420
Satisfactory	10,748	1,892	-	2	12,642	11,023	2,220	-	3	13,246
Total strong / satisfactory	49,027	2,908	-	6	51,941	47,544	3,115	-	7	50,666
Criticised watch	638	1,203	-	2	1,843	755	1,377	-	2	2,134
Criticised recovery	10	2,096	-	57	2,163	93	2,276	-	25	2,394
Total criticised	648	3,299	-	59	4,006	848	3,653	-	27	4,528
NPE	2	-	2,339	26	2,267	2	-	2,885	69	2,956
Total customer loans	49,677	6,207	2,239	91	58,214	48,394	6,768	2,885	103	58,150

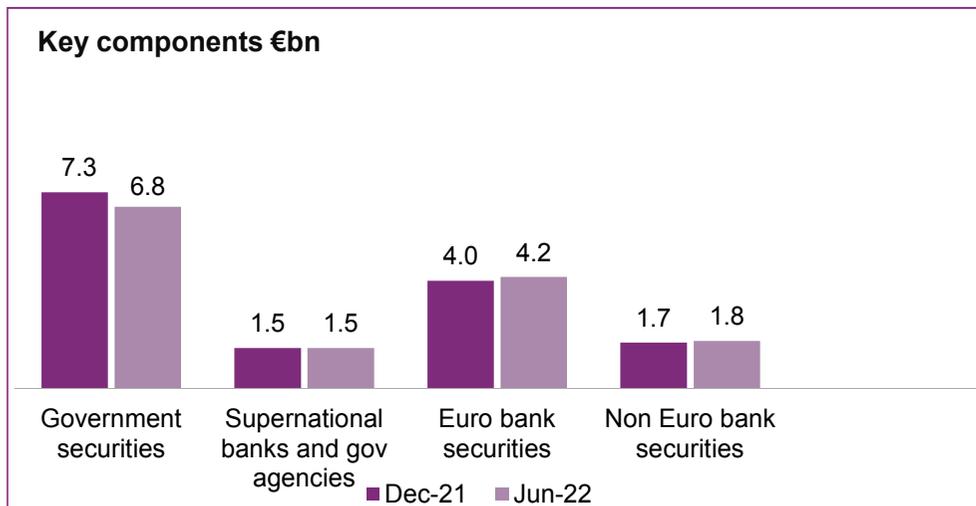
*June 2022 excludes €241m loans FVTPL of which €167m are NPEs (Dec 21 €243m; €169m)

** Purchased or Originated Credit Impaired Loans (POCI)

- Stage 1 loans €49.7bn increased €1.3bn from Dec 21, 99% are strong / satisfactory
- Stage 2 loans €6.2bn decreased €0.5bn from Dec 21, 47% are strong / satisfactory
- Stage 3 loans €2.2bn decreased €0.7bn from Dec 21 mainly due to €0.4bn portfolio sale



Investment securities – debt securities €16.9bn



- €16.9bn up from €16.7bn mainly due to €0.4bn increase in asset backed securities and €0.2bn Euro bank securities
- Average yield of 0.54% in H1 2022 is up from 0.33% in H1 2021
 - yield increasing due to higher yielding assets



Reported capital ratios

Transitional capital ratios

	Jun 22	Dec 21
Total risk weighted assets (€m)	56,776	52,637
Capital (€m)		
Shareholders equity excl AT1 and dividend	11,522	12,427
Regulatory adjustments / foreseeable charge	(2,098)	(2,325)
Common equity tier 1 capital	9,424	10,102
Qualifying tier 1 capital	1,112	1,115
Qualifying tier 2 capital	1,526	1,524
Total capital	12,062	12,741
Transitional capital ratios (%)		
CET1	16.6	19.2
AT1	2.0	2.1
T2	2.6	2.9
Total capital	21.2	24.2

RWA (Transitional)

Risk weighted assets (€m)	Jun 22	Dec 21	Mvmt
Credit risk	52,133	47,646	4,487
Market risk	330	446	(116)
Operational risk	4,211	4,435	(224)
CVA	102	110	(8)
Total risk weighted assets	56,776	52,637	4,139

Fully loaded capital ratios

	Jun 22	Dec 21
Total risk weighted assets (€m)	56,629	52,358
Capital (€m)		
Shareholders equity excl AT1 and dividend	11,522	12,427
Regulatory adjustments / foreseeable charge	(2,868)	(3,714)
Common equity tier 1 capital	8,654	8,713
Qualifying tier 1 capital	1,112	1,115
Qualifying tier 2 capital	1,658	1,661
Total capital	11,424	11,489
Fully loaded capital ratios (%)		
CET1	15.3	16.6
AT1	2.0	2.2
T2	2.9	3.1
Total capital	20.2	21.9

Shareholders' Equity (€m)

Equity – Dec 2021	13,664
Profit H1 2022	477
Investment securities & cash flow hedging reserves	(969)
Other	(244)
Equity – Jun 2022	12,928
less: AT1	(1,115)
less: Proposed dividend	(291)
Shareholders' equity excl. AT1 and dividend	11,522



Loan book analysis and ECL sensitivities

Concentration by sector (%)	H1 2022
Agriculture	3
Energy	4
Manufacturing	5
Property & construction	13
Distribution	7
Transport	4
Financial	1
Other services	8
Resi mortgages	50
Personal	5
Total	100

ECL sensitivities*					
Customer loans					
H1 2022 €m	Reported	Base 100%	Downside scenario 1 100%	Downside scenario 2 100%	Upside scenario 100%
ECL allowance	1,400	1,344	1,492	1,628	1,339
Delta to Reported		(56)	92	228	(61)
Delta to Base			148	284	(5)

*H1 2022 macroeconomic scenarios and weightings: Base scenario (50%); Downside scenario 1 'Lower growth in 2022' (30%); Downside scenario 2 'Persistent high inflation' (5%); Upside scenario 'Quick economic recovery' (15%)



Credit ratings

As at 30 Jun 2022

MOODY'S

FitchRatings

STANDARD
& POOR'S

AIB Group plc (HoldCo)

Long term issuer rating

A3

BBB

BBB-

Outlook

Stable

Stable

Stable

Investment grade

✓

✓

✓

AIB p.l.c. (OpCo)

Long term issuer rating

A1

BBB+

A-

Outlook

Stable

Stable

Stable

Investment grade

✓

✓

✓



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